Dear Colleague,

It is our pleasure to once again extend a personal invitation to you to join us and our global community of senior executives on the next phase of our Journey to Visionary Innovation, “Convergence”.

In our fifth consecutive year, GIL 2015: Africa continues to bring together a global network of today’s best thinkers, visionaries and thought leaders, learning how to leverage innovation as a resource to address global challenges.

We are inspired and even more enthused about the unlimited potential that exists in our quest for excellence driven by all the monumental and innovative visionary perspectives shared around the globe, in more than twenty countries that comprise our GIL community.

This year, as we continue sharing, engaging and inspiring one another, we are proud to welcome Frost & Sullivan’s Best practices Award recipients and their management teams to our community. These distinguished guests - visionaries, innovators and leaders - represent Frost & Sullivan’s 2015 “Best-in-Class” organisations and are a key driver fuelling our community’s thought leadership and global think tanks. The positive impact of these superlative performers’ innovative solutions and services across a diverse range of markets will be formally recognised during our prestigious Growth Excellence Awards Banquet.

Reinforce your commitment to Growth, Innovation and Leadership and join our 2015 Journey to Visionary Innovation today.

We look forward to seeing you at GIL 2015: Africa.

Sincerely,

Hendrik Malan
Operations Director, Africa,
Frost & Sullivan

Birgitta Cederstrom
Global Commercial Director, Growth,
Innovation and Leadership, Frost & Sullivan
Why is this a 'MUST-ATTEND' Event?

- Frost & Sullivan’s global community of Growth, Innovation and Leadership focuses on sharing, engaging and inspiring a continuous flow of new ideas and fresh perspectives which leverage innovation as a resource to help address global challenges.

- Year after year, CEOs and members of their Growth Team invest their time to experience a GIL event, renewing their passion, fueling their creativity and gaining access to best practices, tools and strategies that will drive growth and inspire innovation.

- Industry Think Tank sessions afford participants the opportunity to examine a unique 360 Degree Perspective of their industry, global trends and critical factors influencing market growth. These sessions allow interactive exchanges with Frost & Sullivan’s analyst community and leading industry experts.

- Benchmark and strengthen your company’s growth strategy against proven best-practice tools and strategies.

- Gain access to a wealth of best-practice tools and strategies to support you in critical decision making as a member of your company’s Growth Team.

About Frost & Sullivan: Frost & Sullivan, the Growth Partnership Company, works in collaboration with clients to leverage visionary innovation that addresses the global challenges and related growth opportunities that will make or break today’s market participants. For more than 50 years, we have been developing growth strategies for the Global 1000, emerging businesses, the public sector and the investment community. Is your organisation prepared for the next profound wave of industry convergence, disruptive technologies, increasing competitive intensity, Mega Trends, breakthrough best practices, changing customer dynamics and emerging economies? Click here to contact us: start the discussion

The Six Platforms of Growth, Innovation and Leadership

- Visions & Benchmarks
- Corporate Enlightenment
- 360 Degree Visionary Perspective
- Inspiring Innovation
- Implementation
- The GIL Community

GIL 2015: AFRICA
The Global Community of Growth, Innovation and Leadership
20 August, 2015 | The Table Bay Hotel, Cape Town, South Africa
19 AUGUST 2015

17:00 PRE-REGISTRATION: WINE RECEPTION AND PARTNERSHIP EXHIBITION

18:30 TASTY TRAVEL FOOD & WINE PAIRING: AN EXCLUSIVE WELCOME DINNER, CAMISSA RESTAURANT, THE TABLE BAY HOTEL

20 AUGUST 2015

08:00 REGISTRATION, BREAKFAST, PARTNERSHIP EXHIBITION AND ONLINE GIL COMMUNITY TOUR

09:00 WELCOME TO THE GIL JOURNEY
Dorman Followwill, Senior Partner and Director, Frost & Sullivan
Aroop Zutshi, Global President & Managing Partner, Frost & Sullivan

09:15 KEYNOTE: CONVERGENCE GIL 2015 AFRICA - THE GAME CHANGING VISIONARY FUTURE
Dorman Followwill, Senior Partner and Director, Frost & Sullivan

09:30 EVOLUTION OF BUSINESS - THE HOLY GRAIL TO NEW BUSINESS MODELS AND SUCCESS
Mark Simoncelli, Global Director, Growth Implementation Solutions, Frost & Sullivan

10:00 GROWTH SUCCESS STORY BY T-SYSTEMS SOUTH AFRICA
Gert Schoonbee, Managing Director, South Africa, T-Systems

10:15 NETWORKING, EXHIBITION AND REFRESHMENT BREAK

10:45 INTERACTIVE THINK TANK I: 360 DEGREE CONVERGENCE INSIGHTS
Dorman Followwill, Senior Partner and Director, Frost & Sullivan
Mark Simoncelli, Global Director, Growth Implementation Solutions, Frost & Sullivan
Birgitta Cederstrom, Global Commercial Director, Growth, Innovation and Leadership, Frost & Sullivan

11:45 GROWTH SUCCESS STORY BY ORANGE BUSINESS SERVICES

12:00 CEO PANEL: IMPACT OF CONNECTIVITY AND CONVERGENCE
Hendrik Malan, Operations Director, Africa, Frost & Sullivan

13:00 NETWORKING LUNCH

14:00 INTERACTIVE THINK TANK II: SPEED PRESENTATIONS ON FIVE KEY CONNECTED INDUSTRIES IN AFRICA
Moderated by: Mark Simoncelli, Global Director, Growth Implementation Solutions, Frost & Sullivan

Presented by:
Healthcare: Etienne van Wyk, Programme Manager, Healthcare, Africa, Frost & Sullivan
Energy: Aurelia van Eeden, Business Unit Leader, Energy & Environment, Africa, Frost & Sullivan
Automotive: Byron Messaris, Industry Analyst, Frost & Sullivan
ICT: Hendrik Malan, Operations Director and Head ICT Africa, Frost & Sullivan

15:00 GROWTH SUCCESS STORY BY DHL
Charles Brewer, Managing Director, Sub-Saharan Africa, DHL

15:15 EXECUTIVE ADDRESS: 2015 GROWTH, INNOVATION AND LEADERSHIP AWARD PRESENTATION
Birgitta Cederstrom, Global Commercial Director, Growth, Innovation and Leadership, Frost & Sullivan

Presented to
Neftaly Malatjie
CEO
Southern Africa Youth Project

15:30 NETWORKING, EXHIBITION AND REFRESHMENT BREAK

16:00 KEYNOTE: JAPAN AFRICA 2015 INVESTMENT OUTLOOK ASIAN COMPETITION HEATING UP FOR TOP SPOT ON THE CONTINENT
Robin Joffe, Regional Director APAC, Tokyo, Japan, Frost & Sullivan

16:15 INTERACTIVE THINK TANK III: 360 DEGREES PERSPECTIVE - BIG 7 GLOBAL CHALLENGES ACROSS BUSINESS, FUNCTIONS & INDUSTRIES
Dorman Followwill, Senior Partner and Director, Frost & Sullivan

17:00 BEYOND GIL 2015: AFRICA, CONCLUSION AND LUCKY DRAW
Dorman Followwill, Senior Partner and Director, Frost & Sullivan
Birgitta Cederstrom, Global Commercial Director, Growth, Innovation and Leadership, Frost & Sullivan

17:15 NETWORKING, EXHIBITION AND WINE RECEPTION

18:30 2015 AFRICAN BEST PRACTICES AWARDS BANQUET REGISTRATION AND CHAMPAGNE WELCOME - BY INVITE ONLY
**Aroop Zutshi**  
**Global President & Managing Partner**  
Frost & Sullivan

Aroop Zutshi is based in Mountain View California, and sits on the corporate board of Frost & Sullivan Inc. As the Global President & Managing Partner, with over 30 years of experience, he is responsible for the day to day operations and performance of the network of Global offices. Aroop has been involved in developing the growth strategy for the company. Aside from personally driving the globalization of Frost & Sullivan from five different offices in five countries, he has also been responsible for Frost & Sullivan’s expansion of business across 32 countries with 43 office locations. Besides being responsible for managing Frost & Sullivan, Aroop also works with fortune 500 companies in designing their growth strategies by evaluating new opportunities for growth.

**Birgitta Cederstrom**  
**Global Commercial Director, Growth, Innovation and Leadership**  
Frost & Sullivan

Birgitta Cederstrom is the Global Commercial Director for Frost & Sullivan. She is the former Head for the ICT Division Africa. Birgitta holds 25 years of experience as sales and marketing director and operational management from IT, retail and consulting companies in Europe, and Africa. Key expertise in growth expansion and strategy, sales and marketing strategies and execution. She is a mentor for the Cherie Blair for GIL as well Head for Best Practices in Africa. She is a mentor for the Cherie Blair Foundation for Woman, as well the South African Women Engineering. Birgitta has a BCom (Hons) from University of Lund, Sweden.

**Byron Messaris**  
**Industry Analyst**  
Frost & Sullivan

Byron Messaris is an Industry Analyst with Frost & Sullivan’s Automotive and Transportation practice in Africa. His previous experience includes working in the public sector, specifically provincial government, completing research relating to the transportation and infrastructure spheres. Since joining Frost & Sullivan, Byron has worked with some of the world’s top automakers and logistics companies to seize opportunities and accelerate their growth on the continent. Byron holds a master’s degree in political economy from University of Stellenbosch, South Africa.

**Charles Brewer**  
**Managing Director, Sub-Saharan Africa**  
DHL

Charles Brewer took up the position of Managing Director for DHL Sub-Saharan Africa in February, 2011. Prior to this, he served on the Board of DHL USA as the Senior Vice President and GM of DHL USA. A supply chain professional and specialist in international shipping, he has over 30 years of industry experience, covering multiple global regions and disciplines. Charles started his career at DHL UK in 1984 as a customer service agent. He spent 15 years with the company in the UK and then moved to the DHL Asia Pacific region. In his current position he has 54 countries and territories, over 3500 employees, over 250 facilities, five regional hubs and 15 dedicated DHL aircraft under his guidance.

**Dorman Followwill**  
**Senior Partner and Director**  
Frost & Sullivan

Dorman Followwill’s inspirational leadership and contributions to the global Frost & Sullivan team have accounted for outstanding performance in regional EIA sales and profit as a Partner, Director and Executive Committee member for the Europe, Israel, and Africa region, in 2008 and 2009, as well as record profitability in the Healthcare business unit in North America from 2002-2005. Dorman has played a leading role in some of the largest consulting engagements in the history of the firm, including ongoing projects with Bayer Biologicals and Philips, and key projects with Merck Chemicals, Montagu Private Equity, and Novartis. He also supports several key sales and new business development initiatives in EIA. Dorman has a B.A. in The Management of Organisations from Stanford University and currently resides in Oxford, U.K., with his family.

**Etienne van Wyk**  
**Programme Manager, Healthcare, Africa**  
Frost & Sullivan

Dr. Etienne van Wyk is the Health Care Programme Manager for Frost & Sullivan Africa. After spending almost 10 years in private practice he left his profession to become a management consultant in the public health sector. In this role he developed an in-depth understanding of the public health system and was involved in number of projects aimed at Maternal, Child & Women’s Health, Prevention of Mother to Child Transmission, National Core Standards and Hospital Revitalisation as part of the NHl Pilot Programme. Since recently joining Frost & Sullivan in 2014, Etienne has developed an interest in Connected Health Care and the development of viable & sustainable business models through collaborative partnerships. Etienne received his B.Ch.D from Stellenbosch University and a MBA from University of Stellenbosch Business School.

**Aurelia van Eeden**  
**Business Unit Leader, Energy & Environment, Africa**  
Frost & Sullivan

Aurelia van Eeden is the Business Unit Leader for Africa: Energy and Environment at Frost & Sullivan, with a passion and interest in the Water-Energy nexus. She holds an International Environmental Masters degree from the Norwegian University of Life Science after completion of a six month research period on water rights and access in Tanzania. She has an extensive background in business consulting and industry expertise covering various applications in the Energy and Environmental sectors in Sub-Saharan Africa; including her position as part of the MAC Consulting team who assisted to establish the IPP Cennergi in 2012 - a JV between Exxaro Resources and TATA Power. Furthermore, she also holds a Mail & Guardian 200 Young South African award (2014) for her work towards creating awareness about water rights and access in South Africa.

**Register Now | gilglobal@frost.com | www.frost.com/GILAfrica**
Gert Schoonbee
Managing Director, South Africa, T-Systems

Gert Schoonbee was appointed Managing Director of T-Systems in South Africa from April 2012. Gert is a passionate South African, who grounds the majority of his value-system on his upbringing in the rural areas of South Africa. Gert joined T-Systems in August 2000. Prior to T-Systems, Gert was a director and co-owner at e-volution, responsible for Business Development. Gert is a shareholder in a commercial agricultural concern. In his role of Director, he assists the organisation with elements like product portfolio and sales approach. Schoonbee Estates are exporting to various countries, including Canada, UK, Russia, Scandinavia and China. Gert holds a Bachelors degree in Industrial Engineering from the University of Pretoria, and an MBA from the Graduate School of Business of the University of Cape Town.

Hendrik Malan
Operations Director, Africa, Frost & Sullivan

Hendrik Malan is the Operations Director for Frost & Sullivan Africa. He has over eleven years of management consulting experience specialising in the design and implementation of corporate growth strategies across the Middle East and African regions. Particular process expertise includes growth idea generation, growth strategy design, strategy implementation, innovation management, sector development and economic impact assessment. Since starting with Frost & Sullivan he has successfully completed a number of large scale corporate and public sector projects and has long standing relationships with leading industry participants within the financial, public, ICT and chemicals sectors, to name but a few. Hendrik holds a BCom (Hon) in Business Management from Stellenbosch University, South Africa, and a MBA from Vlerick Business School, Gent, Belgium.

Mark Simoncelli
Global Director, Growth Implementation Solutions, Frost & Sullivan

Mark has over thirteen years of large scale business transformation expertise, including thought leadership and implementation, specifically post-deal integration, business change implementation, strategy implementation, organisation development and culture change; and process optimisation and business results realisation. Since joining Frost & Sullivan, Mark has successfully completed a number of large scale projects for private and public sector firms in the way of business transformation. Mark holds a BSc Honours from Rhodes University in Grahamstown, South Africa.

Neftaly Malatjie
CEO, Southern Africa Youth Project

Neftaly Malatjie is the Founder and CEO of non-profit organisation, the Southern Africa Youth Project. Under Malatjie, the Southern Africa Youth Project provides access to life skills, training and development, as well as job placement and other community awareness programs. These programmes afford society’s youth with a chance to develop sustainable opportunities for themselves and their families. This regional youth development organisation now operates in 4 provinces with the vision of expanding its operations to other regional countries, such as Zimbabwe, Mozambique, Namibia, Botswana and Malawi. Inspirational 24 year old entrepreneur, Neftaly, is currently completing his Business Management degree from the Southern Business School, South Africa.

Robin Joffe
Regional Director APAC, Tokyo, Japan, Frost & Sullivan

Robin Arthur Joffe, Regional Director for Frost & Sullivan Japan and Korea, has over 25 years international business experience, particularly market entry into Asia, the US and Europe. He also specialises in sales and channel management, strategy and business transformation. His experience covers a broad range of sectors, including: ICT, financial services, healthcare, electronics, and retail and fashion. Joffe’s key strength lies in multinational and cultural management. He is fluent in English, Japanese, Chinese, Spanish, Swedish and Portuguese and holds a BA International Business degree from Hofstra University in New York and a MBA from Kellogg Graduate School, North-Western University / Hong Kong University.
T-Systems shapes the future of business and society and creates value for customers, employees and investors thanks to innovative ICT solutions. Our goal is to help you grow and develop your business in line with your goals, even in times of changing markets and increasing competitive pressure. We see ourselves as an enabler, making your business more simple and competitive. Our services are based on our three core values: innovation, simplicity and competence. T-Systems – an ICT partner you can depend on. Our objective is to build a true partnership around your specific needs. With this kind of partnership in place, we can effectively put our technologies and experience to work for you. With T-Systems as your partner, you’ll see a significant increase in your company’s efficiency, effectiveness and competitive edge. T-Systems South Africa – Transforming Business, Building a Nation. As a multi-national company operating in South Africa, T-Systems South Africa has both the privilege and the responsibility to contribute to the development of our country. T-Systems South Africa is rated a Level 2 Broad Based Black Economic Empowerment (BBBEE) contributor.

Orange Business Services, the Orange branch dedicated to B2B services, is a leading global integrator of communications solutions for multinational corporations. In Africa the company has an established 64 year heritage and has been present since 1949, with B2B sales offices in 8 African countries and Orange Group affiliates in 18 African countries. Areas of growth are very high Broadband, Video Conferencing, Internet of Things, Cloud Computing, Mobile MNC Management, Customer Contact, Workspace of the Future and Security. Globally Orange Business Services has more than 21,600 globally dispersed employees dedicated to working in the B2B market including 2,000 in Africa. The South Africa HQ is in Sunninghill, Johannesburg. Orange Business Services is a six-time winner of the World Communication Award for Best Global Operator, and Total Telecom Awards Africa, winner of Best Enterprise Service and Best Satellite Operator.

The Logistics company for the world DHL is the global market leader in the logistics industry and “The Logistics company for the world”. DHL commits its expertise in international express, air and ocean freight, road and rail transportation, contract logistics and international mail services to its customers. A global network composed of more than 220 countries and territories and about 285,000 employees worldwide offers customers superior service quality and local knowledge to satisfy their supply chain requirements. DHL accepts its social responsibility by supporting environmental protection, service quality and local knowledge to satisfy their supply chain requirements.

BrightTALK provides online events for professionals and their communities. Every day, thousands of thought leaders are actively sharing their insights, ideas and most up-to-date knowledge with professionals all over the globe through the online event technologies BrightTALK has created. www.brighttalk.com

Dynamic Signal redefines how companies communicate with the world. Our proven Employee Advocacy platform lets employees receive and post company-approved content to their social networks, transforming them into experts, advocates and contributors. Founded in 2010, Dynamic Signal helps hundreds of organizations of all sizes including IBM, Salesforce, GameStop, Domo, SurveyMonkey and Bloomberg.

Lenos Software is revolutionizing Relationship Event Marketing. The Lenos Campaign Platform puts the power of Event Marketing in the hands of Marketers for rapid, custom site creation without coding to drive revenue generation and lead management. Lenos enables actionable business intelligence, critical customer insight, campaign measurement, compliance and dramatically improves productivity. www.lenos.com

The Manufacturing Leadership Council, Frost & Sullivan, is the world’s first member-driven, global business leadership network dedicated to senior executives in the manufacturing industry. The Manufacturing Leadership Council’s mission is to help senior executives define and shape a better future for themselves, their organizations, and the industry at large. The Council produces an extensive portfolio of leadership networking, information, and professional development products, programs, and services—including the Manufacturing Executive Website, an online global business network with over 5,000 members around the world; the Manufacturing Leadership Council, an invitation-only executive organization of over 100 members; the annual Manufacturing Leadership Summit; the Manufacturing Leadership 100 Awards, celebrating industry achievement; and the thought-leading Manufacturing Leadership Journal. www.manufacturingleadershipcouncil.com

Elqua is the category-defining marketing automation leader and provider of best-practices expertise for marketers around the world. The company’s mission is to make its customers the best marketers on earth. Thousands of customers, including Aon, Apple, Fifth Third Bank, Dow Jones, Fidelity and Sybase, rely on Elqua to execute, automate and measure programmes that generate revenue. www.elqua.com
Prominic® helps companies navigate and manage their hosting solutions. We provide many services and solutions like cloud transformation or setting up IBM Collaboration within your company. From CEO’s to IT Directors, we’re all working for something. And, your work is important to us. We wake up every day to make sure that you can work successfully under optimal conditions.

PR Newswire, an industry-leading content syndication network, reaches audiences of key influencers such as journalists and bloggers worldwide, to drive awareness, social sharing and buyer interest. With news distribution, multimedia, and video production capabilities, PR Newswire helps marketing and communications professionals implement cutting-edge campaigns that stand out from the crowd.

SCIP is a global, non-profit organization providing education, networking and professional development opportunities to business professionals involved in developing competitive intelligence that enhances organizational decision-making. www.scip.org

Zula is a cross platform mobile app enabling teams of all sizes and types to bring their communication to the 21st century. Any and all functionality needed for streamlined team communication in one mobile offering. File sharing, polling, group messaging and much more! www.zulaapp.com

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25° in Africa is an award winning publication covering energy and climate change related matters across the African continent. Part of Media in Africa’s stable of independent, unbiased magazines, 25° in Africa is a trusted online resource for an international audience. In order to reach our readers timeously and efficiently, newsletters featuring the top stories are sent out twice a month and the publication is now exclusively available online at www.25degrees.net

Automotive Business Review (aBr) is the preeminent automotive aftermarket publication in South Africa. Unique in its publishing approach, aBr is refreshing, upbeat, and relevant. Presented in a clear, crisp and anecdotal style, aBr never forgets its promise to its readers – that they will receive WORDS IN ACTION and the REAL DEAL. Based on this premise, over 12 500 executives in the automotive industry anxiously wait for the latest aBr to land on their desks the first week of the month, February to December, 11 times a year. http://www.abrbuzz.co.za/

AfricaBusiness.com is an online digital business magazine covering: news, ICT, green energy, forex, hotels, events and interviews. For more information on Africa news, please visit - www.AfricaBusiness.com

The Brains Network was founded under the name of AfricanBrains in 2009 by managers who have been working in Africa and the Middle East for over 18 years. Since then the “Brains” brand has expanded onto ArabBrains, ChineseBrains & AustralianBrains. The Brains Network is regarded as a top source of education, innovation, ICT, science & technology news and, in addition, organises high-level summits bringing government, business and civil society together across Africa, the Middle East and beyond. www.innovation-africa.com

Alternative Energy Africa is the continent’s first magazine dedicated to literally filling the energy information gap in Africa. Alternative Energy Africa provides its readers updates on private sector projects, government initiatives, business and investment news, and strategies for a thriving alternative/renewable energy market on the African continent, all of this in addition to global project news and groundbreaking technology coverage. And to complement the magazine, www.AE-Africa.com offers the latest updates between issues making the AEA online and print duo “the premiere source” of alternative and renewable energy news covering the African continent.

CAPE Business News, founded in 1980, is a specialist publication that provides business readers with comprehensive news on a monthly basis with extensive coverage of the Cape’s general business trends, events, statistics, new products, services and projects. It is primarily a promotional vehicle for companies which have the Cape Business community as a primary target market. www.cbn.co.za

With all forms of energy now crucial to the future economic, political and social futures of every country in the world – especially Africa – Energy Forecast provides a comprehensive coverage of exploration, development and innovation every quarter. While attention is given to traditional carbon fuels and nuclear power we provide plenty of news about alternative sources of energy being developed with ingenuity around the African continent together with emphasis on water and climate change. www.energyforecastonline.co.za

Engineering News provides timely information about economic developments, including in-depth reporting on industrial project developments and on the policies and personalities shaping the real economy. Both the news magazine and website provide a unique forum where readers can find news and comment critical to business success in an increasingly competitive knowledge based global economy. A mobile version of Engineering News is available at m.engineeringnews.co.za and an iPhone application is available for users of the iPhone. www.engineeringnews.co.za

Established in 1996, ESI Africa - Africa’s Power Journal - is the trusted knowledge source of African utilities and their partners across the continent. We deliver content rich in insight and analysis relating to the generation, transmission and distribution of electricity. Over 50 000 professionals use ESI Africa and the news-filled website to keep ahead of the curve. www.esi-africa.com
IT News Africa was established in May 2007, and is Africa’s premier ICT news and information website. Our mission is to promote the abundant opportunities for Africans within the ICT sector and to encourage investment by government agencies and the private sector. IT News Africa is a highly regarded international media partner, co-sponsoring such prestigious international conferences as the ITU Telecom World Conference, AfricaCom, GITEX, Commonwealth Telecoms Summit and the IDC CIO Summit amongst others.

ITWeb is South Africa’s leading technology-focused publisher, with media products and services that span online, print and events. Its online ITWeb services, available across all digital platforms - Web, e-mail, mobile, social media - is recognised as the most trusted source of news, views and analysis of the key trends and developments that shape the local IT and telecoms markets. ITWeb’s Brainstorm magazine, South Africa’s most influential business IT monthly, reaches 12 000 executives and decision-makers www.itweb.co.za

Leadership magazine is one of the oldest and most prestigious magazines in South Africa. Founded by Hugh Murray in 1983, Leadership became the choice read for the country’s business and political leaders. Leadership’s aim is to give insights, intelligence and interviews with those leaders who are defining the world around us. It offers leaders a space to express their views, fears and hopes, without those being travestied by truncation, or refracted through the ideological prism of the commentariat. www.leadershiponline.co.za

Matchdeck is a semantic search and matching engine for business. It matches companies across the global supply chain and enables the user to establish new customer relationships and partnerships. While the platform currently has an African focus it services companies of any region and sector. www.matchdeck.com

Frost & Sullivan Institute (FSI) is a non-profit organization dedicated to leveraging innovation to address global challenges. Our world is facing serious challenges, which in the coming years could have result in catastrophic impacts on our lives if nothing is done to shape the future. The institute leverages Frost & Sullivan research, its staff, clients and partners to work in collaboration to leverage technology innovation and ideas to address these challenges. The institute also provides research support and marketing services to other non-profits around the globe whose missions are aligned with ours. The mission of Frost & Sullivan Institute is to support the leveraging of emerging innovation to address global challenges. Together with the support of Frost & Sullivan — the Growth Partnership Company — and members of its Global Partnership Alliance, FSI works in collaboration with its partners to inspire and evolve technology innovations and ideas to address global challenges.

The Appropedia Foundation is building a crowd-sourced multi-lingual sustainable knowledge base at Appropedia.org. Beyond providing infrastructure, Appropedia also fosters a community of volunteers, foundations, academic institutions, international development organizations and for-profit firms that support open sharing of practical wisdom to enable better living with a sustainable environmental footprint. www.appropedia.org

The Association of International Product Marketing and Management (AIPMM) is the world’s largest professional organisation of product managers, brand managers, product marketing managers and other individuals responsible for guiding their organisations and clients through a constantly changing business landscape. It is the only organization that represents those who manage the entire product life-cycle throughout any industry. www.aipmm.com

The Global Community of Growth, Innovation and Leadership
20 August, 2015 | The Table Bay Hotel, Cape Town, South Africa

Partners and Media

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AGILE’s unique contribution to the world is leveraging executives who are experienced in and passionate about growth, innovation and leadership to address the globes big 7 challenges by forming visionary perspectives on each challenge and exploring new and innovative approaches for transforming challenges into opportunities. AGILE members leverage their entrepreneurial skills, capital and leadership abilities working toward creating “The Next Big Thing” and solving some of the planet’s most complex and overwhelming challenges of our time.

Monte Christo Miqlat (MCM) operates community upliftment programmes that make a significant impact in the lives of children and families struggling as a result of poverty and social problems. Founded in 2000, MCM has developed a holistic care plan to address the physical, emotional, social, health, educational, spiritual and cultural needs of children suffering from: HIV, malnourishment; cancer; cerebral palsy, neglect, and physical and emotional abuse. www.mcmmiqlat.com
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BoogarLists

With a qualified directory of more than 2,000 Venture Capital and Mid-Market/LBO private equity firms, BoogarLists is an excellent place for entrepreneurs to begin their search for investment capital. Whether starting a new company or striving to take an early stage company to the next level, CEOs and CFOs will invariably want to seek out new sources of capital or other financial services. BoogarLists provides an extensive directory of financial, operations and marketing services, as well as a comprehensive directory of conferences and associations, across the technology, media and communications industries. www.boogar.com

CEOWORLD Magazine

CEOWORLD Magazine is the only magazine written strictly for chief executive officers (C-level or C-suite) and business leaders — the senior executives, corporate manager, entrepreneurs, venture capitalists, researchers and their peers. As an authority on the future of Business, Finance & Technology, it is a leading source for reliable news, review and updated analysis for people who create and fund the innovations that drive the global economy. With more than 12 million monthly page views, it is now one of the most widely read and respected magazines in the world. An invaluable source of intelligence for and about CEOs, it provides ideas, strategies and tactics for top executive leaders seeking to build more effective organizations. www.ceoworld.biz

Conference Guru

Conference Guru knows that the reasons you attend conferences are to help establish your leadership position in the marketplace and network with your peers. A worthwhile conference experience generates new contacts, sales leads, potential strategic partners and investors; helps gather competitive intelligence and even provides inspiration for new products and services. Conference Guru helps find the right conference for you and hopefully save you a few bucks along the way. www.conferenceguru.com

Connect-World

The Connect-World series of magazines is a forum where the highest-level decision-makers in the ICT industry can air their views regarding the impact these technologies have upon regional and global development. Connect-World publishes editions for each of the world’s major regions: Africa and the Middle East, Asia-Pacific, EMEA, Europe, India, Latin America and North America. www.connect-world.com

Exec Digital

Exec Digital is a pioneering portfolio of digital media products for professionals and executives, featuring all aspects of executive business and lifestyle. Through its news and weekly e-newsletter, Exec Digital helps executives stay up-to-date with the most current business and lifestyle concerns. www.execdigital.com

Toolbox.com

The online communities at Toolbox.com help professionals do their jobs better by enabling them to easily share knowledge with experienced peers. Leveraging a proprietary contextual matching system, Toolbox.com packages advertising content into the community interaction process to add value to users and deliver market-leading ROI to vendors advertising to this community of 3 million professionals. www.toolbox.com
Register online! www.frost.com/GILAfrica

Registration for GIL 2015: Africa is ‘By Invitation Only’. Delegate Fee indicated herewith would be applicable for interested delegates. The same will be subject to confirmation on the basis of seat availability, which would be allocated on first-come, first-served basis. For information on how to partner with Frost & Sullivan event, please contact Birgitta Cederstrom at Birgitta.Cederstrom@frost.com and for Marketing and Events, please contact Tamsin Gallick at tamsin.gallick@frost.com

VENUE INFORMATION
The Table Bay Hotel
Quay 6 Victoria & Alfred Waterfront
Cape Town
8001
South Africa
Tel: +27 21 406 5000

The Table Bay Hotel, Room Reservations
Block Code: GIL201504
Rate Code: GRP60
Tel: +27 (0) 11 780 7810

Pre-registration on arrival
Collection of Registration documentation will take place on Wednesday, 19 August 2015 between 17:00pm - 18:30pm, served with a Wine selection in the Exhibition area. Delegates can collect all registration documentation during this period.

Payment Procedures
Payment in full is required immediately upon registration and is non-refundable. Every effort is made to ensure that the speakers noted in this brochure are present, but changes beyond Frost & Sullivan’s control may occur. The program agenda will be updated bi-weekly and can be downloaded from www.frost.com/GILAfrica.

Frost & Sullivan makes every effort to hold the planned event. In the unlikely occurrence that the event is cancelled or postponed, Frost & Sullivan is not responsible for any hotel or travel arrangements that you have made.

Frost & Sullivan takes no responsibility on any room bookings placed with the Table Bay Hotel; this hotel is listed due to the venue being located in house. Other hotels are available within the area and all attendees are to select based on person preference.

Booking Terms and Conditions
Registration Fees: A full invoice will be forwarded on receipt of registration. Fees must be paid in full prior to the event. The fee includes refreshments, lunch and full documentation. Cheques/Demand Drafts should be made payable to Frost & Sullivan International

*Note: If full payment is not received prior to the event start date then admission to the event may be refused.

Change of Terms: It may be necessary for reasons beyond our control to alter the venue, timetable or content of the event. Payment in full is required immediately upon registration and is non-refundable. Every effort is made to ensure that the speakers noted in this brochure are present, but changes beyond Frost & Sullivan’s control may occur. The program agenda will be updated bi-weekly and can be downloaded from www.frost.com/GILAfrica.

Frost & Sullivan makes every effort to hold the planned event. In the unlikely occurrence that the event is cancelled or postponed, Frost & Sullivan is not responsible for any hotel or travel arrangements that you have made.

About Frost & Sullivan
Frost & Sullivan, the Growth Partnership Company, works in collaboration with clients to leverage visionary innovation that addresses the global challenges and related growth opportunities that will make or break today’s market participants.

Our “Growth Partnership” supports clients by addressing these opportunities and incorporating two key elements driving visionary innovation: The Integrated Value Proposition and The Partnership Infrastructure.

- The Integrated Value Proposition provides support to our clients throughout all phases of their journey to visionary innovation: including: research, analysis, strategy, vision, innovation and implementation.
- The Partnership Infrastructure is entirely unique as it constructs the foundation upon which visionary innovation becomes possible. This includes our 360 degree research, comprehensive industry coverage, career best practices as well as our global footprint of more than 40 offices.

For more than 50 years, we have been developing growth strategies for the global 1000, emerging businesses, the customer dynamics and emerging economies?

GIL 2015: Africa ZAR 6,000.00 (US$500)
- The Global Community of Growth, Innovation and Leadership
- Early bird online registration fee ZAR 4,500.00 (US$375)
- Early bird registration discount code: EB15AFR

GIL Africa 2015 Discounted Pricing, additional options are available when requesting rooms

The Table Bay Hotel
- King/Twin Sea Facing Luxury Double Occupancy - R 2571.00
- Mountain facing Luxury King/Twin rooms Double Occupancy - R 2795.00

Annual African Awards Banquet
Black Tie gala dinner celebrating award recipients from 2015 R 1, 200 a seat or ( US$100)
If interested then kindly contact Birgitta Cederstrom (or) Tamsin Gallick
To Register Online
www.frost.com/GILAfrica

Note: - Fees are exclusive of all applicable taxes.
- Rates provided are for information purposes only and are subject to change without notice. Rates for actual transactions may vary and Frost & Sullivan is not offering to enter into any transaction at any rate displayed.

Group Discounts Available
Dial + 27 (0) 21 680 3263 for details

Dietary Requirements:
- Vegetarian
- Kosher
- Halaal
- Other (Please Specify)____________________

Interested delegates, Please contact
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Meetings are available on a first-come, first-served basis.

Registration/pricing schedule