CONVERGENCE
The Journey to Visionary Innovation in conjunction with
15 October, 2015
Conrad Centennial Singapore, Asia Pacific
www.frost.com/GILAsiapacific
Dear Colleague,

In our fourth consecutive year, it is our pleasure to take this opportunity to invite you to join us as we continue our Journey to Visionary Innovation at GIL 2015: Asia Pacific. Join some of today’s greatest innovators and visionary thinkers as we explore the world of Convergence and The Connected World.

We are inspired and even more enthused about the unlimited potential that exists in our quest for excellence driven by all the monumental and innovative visionary perspectives. Such potential is being shared in more than 20 countries around the globe, by nearly 1 million business executives like yourself from 33 industries and 10 critical career functions for driving growth. GIL Global continues to be the only network of its kind supporting innovative, futuristic and visionary thinking to grow companies and careers.

This year we are proud to welcome Frost & Sullivan’s 2015 Best Practices Award recipients and their management teams to our GIL community. These distinguished guests of visionaries, innovators and leaders represent today’s “Best-in-Class” organizations and visionary leaders, which is just one of the many reasons you won’t want to miss GIL 2015: Asia Pacific.

Reinforce your commitment to Growth, Innovation and Leadership and join our 2015 Journey to Visionary Innovation today.

We look forward to seeing you at GIL 2015: Asia Pacific.

Sincerely,

Aroop Zutshi
Global President & Managing Partner,
Frost & Sullivan

Nitin Bhat
Head of Consulting, Asia Pacific and
Country Head Singapore,
Frost & Sullivan
GIL 2015: ASIA PACIFIC
The Global Community of Growth, Innovation and Leadership
15 October, 2015 | Conrad Centennial Singapore, Asia Pacific

Your "C" Suite:
CEO, CTO, CSO, CFO, COO
- Business Development
- Competitive Intelligence
- Corporate Development
- Corporate Venture Fund
- Investors
- Marketing
- Marketing Research
- Research & Development
- Sales
- Strategic Planning
- Venture Capital

Why is this a 'MUST-ATTEND' Event?
- Frost & Sullivan’s global community of Growth, Innovation and Leadership focuses on sharing, engaging and inspiring a continuous flow of new ideas and fresh perspectives which leverage innovation as a resource to help address global challenges.
- Year after year, CEOs and members of their Growth Team invest their time to experience a GIL event, renewing their passion, fueling their creativity and gaining access to best practices, tools and strategies that will drive growth and inspire innovation.
- Industry Think Tank sessions afford participants the opportunity to examine a unique 360 Degree Perspective of their industry, global trends and critical factors influencing market growth. These sessions allow interactive exchanges with Frost & Sullivan’s analyst community and leading industry experts.
- Benchmark and strengthen your company’s growth strategy against proven best-practice tools and strategies.
- Gain access to a wealth of best-practice tools and strategies to support you in critical decision making as a member of your company’s Growth Team.

About Frost & Sullivan: Frost & Sullivan, the Growth Partnership Company, works in collaboration with clients to leverage visionary innovation that addresses the global challenges and related growth opportunities that will make or break today’s market participants. For more than 50 years, we have been developing growth strategies for the Global 1000, emerging businesses, the public sector and the investment community. Is your organisation prepared for the next profound wave of industry convergence, disruptive technologies, increasing competitive intensity, Mega Trends, breakthrough best practices, changing customer dynamics and emerging economies? Click here to contact us: start the discussion.

The Six Platforms of Growth, Innovation and Leadership

Visions & Benchmarks
Corporate Enlightenment
360 Degree Visionary Perspective
Inspiring Innovation
Implementation
The GIL Community
08:00  REGISTRATION

08:50  WELCOME TO THE GIL JOURNEY

Aroop Zutshi, Global President & Managing Partner, Frost & Sullivan

09:00  GIL EXCLUSIVE: KEY GROWTH IMPERATIVES FOR SINGAPORE FOR THE NEXT 10 YEARS

Nitin Bhat, Head of Consulting, Asia Pacific and Country Head Singapore, Frost & Sullivan

As Singapore heads into its Golden Jubilee, we celebrate its success. However, will this last and if so, how? Join us as we discuss the factors necessary for it to build on its existing framework for continued success.

09:30  THINK TANK I: FOCUS ON TOP 5 ISSUES FACING SINGAPORE AND BUSINESSES IN SINGAPORE

Moderator:

Richard Wong, Director, Public Sector & Government, Frost & Sullivan

As Singapore and many other countries look forward to the next fifty years, some of the key issues that need to be addressed center around finding new ways for countries to remain competitive, drive new forms of innovation, address the needs of citizens especially the aging population, providing the right and relevant talent for the economy and focus beyond the national boundaries. While the issues are specific to Singapore, they are relevant for any forward looking country.

Define the new growth drivers for Singapore to remain a competitive economy.

How to foster and pervade Innovation across the economy and society?

What are the implications of an Ageing Society?

How do we deliver on the manpower needs of the Singaporean economy?

How can Singapore businesses grow beyond the national geographies?

12:30  NETWORKING LUNCH AND PRESENTATION OF THE 2015 FROST & SULLIVAN SINGAPORE EXCELLENCE AWARDS

Celebrating the top companies in Singapore for the past 3 years, this program seeks to recognize companies and individuals that have pushed the boundaries of excellence - rising above the competition and demonstrating outstanding performance in the Singapore market.

13:30  INVESTOR TECHVISION FORUM:

Judges:

Deepak Natarajan, Director, Intel Capital
Peter Lundie, Managing Partner, Agent3
Azeem M. Azimuddin, CFO & Advisor to Chairman, Ayeyarwady Bank Ltd., Myanmar
Aroop Zutshi, Global President & Managing Partner, Frost & Sullivan

Start-ups:

Team 1: Capital Match
Team 2: Clubvivre
Team 3: Intraix
Team 4: Tactilis
Team 5: Travello

Frost & Sullivan will provide a platform to introduce quality start-ups with potential medium and large investors / mentors to garner possible funding and support for their work. Be inspired by innovative technologies, products, or services, wrapped within scalable business models with the potential to make national or international impact.
14:30 **CEO'S VISIONARY PERSPECTIVES:**

**Moderator:**  
Manoj Menon, Senior Partner & Managing Director, Frost & Sullivan

**Panelists:**  
Anand Sanghi, President, Emerson Network Power  
Gery Messer, Managing Director, Asia Pacific, CenturyLink  
Neeraj Shaabi, Managing Director and Vice President, Oracle ASEAN / South East Asia  
Dr Daniel Chan, Deputy Group CEO & Founder, Fullerton Healthcare Group

Hear from Singapore's top CEOs on their visionary perspectives of how they are shaping their companies in this highly innovative and turbulent market environment.

1. How existing industries are transforming to meet the needs of tomorrow's consumer?
2. How is your business model changing? What does it mean to your company?
3. How do we drive and participate in this new era of globalized and connected businesses?
4. What are the new collaboration approaches of private and public sectors?

15:15 **AFTERNOON NETWORKING BREAK**

15:30 **THINK TANK II: INDUSTRY CONVERGENCE ON 4 KEY ISSUES FACING SINGAPORE AND ASIA**

**Automation & Electronics**  
**Topic:** Manufacturing Imperative for Singapore  
**Presenter:** Satish Lele, Vice President, Automation & Electronics, Frost & Sullivan

**Panel Discussion Topic:** Key Issues to consider in the Digital Transformation of your organization

**Panellists:**  
Timothy Lee, Vice President - Global Strategy, SingPost eCommerce  
Michael Gardiner, Founder, Tactilis  
Thomas Friedrichs, Director, Technology & Development Centre Singapore, Bosch Software Innovations

We are in the midst of a rapid digital transformation of both the new and traditional businesses. The overarching aim of the digital transformation revolution is to unlock value through better asset utilization, non-linear growth business models, market expansion, newer revenue streams, productivity enhancement, cost management, reduction in time to market, and enhanced customer focus.

- What is the status of digital transformation in Asia?
- What are the challenges and pitfalls to consider in the digital transformation journey?
- What are different approaches to digital transformation?
- How do we manage the trade-offs between technology, strategy and processes?
- What are the possible quick wins to demonstrate value?

**Digital Transformation**

**Topic:** How is Digital Transformation changing the business landscape in Asia  
**Presenter:** Nitin Bhat, Head of Consulting, Asia Pacific and Country Head Singapore, Frost & Sullivan

**Panel Discussion Topic:** Can Singapore's success in water management be replicated across developing Asia?

**Panelists:**  
Steffen Endler, Senior Vice President, Head of Strategy & Business Excellence, City Account Director Singapore, Siemens  
Professor Ng Wun Jern, Executive Director, Nanyang Environment & Water Research Institute, NTU  
Govindan Alagappan, Director – Sales & Operations, Evoqua Water Technologies Pte Ltd  
Associate Professor Darren Sun, Founder and Chairman, NanoSun

Cities in the developing world are gaining nearly 5 million residents every month, as much as the entire population of Singapore. According to United Nations estimates, by 2030 more than 47% of population globally will be living in areas of high water stress. While the fresh water supply has been dwindling, water usage has grown at twice the rate of population growth in the last century. Singapore is a successful role model for urban water supply management. From looking to the western world for ideas and business models for sustainable urban environmental management during independence, Singapore has come a long way through technology and policy innovation, especially in the water sector. Water has moved beyond national security to that of an economic growth driver.

- How can the Singapore model of urban sustainability be applied to other developing countries in Asia?
- How will technology convergence help in tackling the urban environmental challenges?
- What are the opportunities and challenges in developing Asia for Singapore based water technology companies?
- Can Singapore's success in water management be replicated across developing Asia?
Cyber Security

Topic: Operationalizing the 3Cs for Cyber Security in Critical Infrastructure Protection

Presenters:
Edison Yu, Director, ICT, Frost & Sullivan
Charles Lim, Senior Industry Analyst, ICT, Frost & Sullivan
Stephen Dane, Managing Director, Global Security Sales Organization (GSSO), Asia Pacific, Japan and Greater China, Cisco

Panel Discussion Topic: How can CIP operators effectively prepare themselves against the onslaught from cyberspace attacks?

Panellists:
Ken Soh, CIO and Director, E-Strategies, BH Global Corporation Ltd
Chai Chin Loon, Director, Security Technology, Advisory and Projects Division of Infoomm Security Group, IDA Singapore
Stephen Dane, Managing Director, Global Security Sales Organization (GSSO), Asia Pacific, Japan and Greater China, Cisco
Kenneth Ho, Security Consulting, Telstra

Recent studies on the global cyber threat landscape have pointed to the rising frequency and sophistication of cyber attacks on critical infrastructure. Indeed, cyber threats have evolved to a stage whereby cyber hackers are no longer interested in just stealing data; neither are the fallouts from security breaches limited to just the virtual environment. Instead, the motivations of cyber hackers are increasingly trained to inflict the greatest possible impact in our physical environment, hence the focus on critical infrastructure protection of the sectors comprising of government, infocommunications, energy, land transport, maritime, civil aviation, water, security and emergency, health, banking and finance. Frost & Sullivan believes that operationalizing an approach encompassing the ‘3Cs’ in Cyber Protection, Cyber Intelligence and Cyber Resiliency will be required to cater to the new cyber norms in protecting critical infrastructure.

- What are the real threats and risk exposures faced by critical infrastructures?
- Cyber Protection: How do we develop the right security ecosystem against today’s threats towards critical infrastructures?
- Cyber Intelligence: How can one harness threat intelligence as a weapon against cyber attacks?
- Cyber Resilience: What if we work in an infected environment - how do we stay resilient against breaches?

17:00 FINAL PANEL DISCUSSION FROM ALL THE PARALLEL TRACK LEADERS
Moderator:
Nitin Bhat, Head of Consulting, Asia Pacific and Country Head Singapore, Frost & Sullivan

17:15 GIL 2015: ASIA PACIFIC CONCLUDES
Aroop Zutshi, Global President & Managing Partner, Frost & Sullivan
Anand Sanghi
President, Emerson Network Power Asia

Anand Sanghi as President, Emerson Network Power Asia is based in Singapore and has full leadership and general management responsibility for the Asia market covering Australia & New Zealand, South East Asia, South Korea, Japan and Pakistan. Anand has spent more than twenty years in the technology and engineering space in Asia. He has worked on transformational nation-building projects such as NBN in Australia and development of a telecom network in Myanmar; giving him unique insights on the impact of technology on businesses, consumers and society at large. Starting his career as a business planner in Hong Kong, Anand has been involved in some of Emerson's most strategic investments in the Asia Pacific region – new product programs, greenfield facilities and acquisitions. He witnessed the boom years in the early 1990's leading up to the handover; then the '97 Asian crisis and the dot.com years. Post SARS, Anand relocated to Manila to lead Network Power's initiative to drive operational excellence and business productivity. His years in Manila were really a “The World is Flat” journey!! Emerson was able to develop business models to successfully harness the forces of globalization and collaboration platforms to understand customer needs and develop innovative, cost-effective solutions for enhancing competitiveness and growing profitably. Anand is passionate about driving energy efficiency and is currently working with customers and government agencies on developing standards and design architectures for datacenters and telecom networks. Anand holds a Master's degree in Business Administration from the Indian Institute of Management, Ahmedabad and an Electrical Engineering degree from the India Institute of Technology, Chennai.

Azeem M. Azimuddin
CFO & Advisor to Chairman
Ayeyarwady Bank Ltd., Myanmar

Azeem has 30 years of diversified international experience of Banking and Private Equity Investments; 20+ years with HSBC, Citibank and Société Générale; 15+ years at Board, CEO, CFO and General Management levels; Started & transformed banking businesses and family owned conglomerates in Africa, South and South East Asia, Middle East and North America. Azeem has led more than half a dozen Change Delivery and Enterprise Architecture redesign exercises as part of business transformation for banks, integrating business and technology strategies to drive organizational transformation. Functional responsibilities at Aybank include the development of Strategy & Strategic Partnerships, Treasury, Accounting & Finance, Risk & Compliance, Credit Administration & Processing and reorganization of Internal Audit which now reports to the Board Committee. Currently implementing IAS / IFRS (first bank in Myanmar), segregation of duties to Front, Middle and Back Offices, building / mentoring the future leadership team, building strategic alliances and partnerships with international Financial Institutions.

Chai Chin Loon
Director, Security Technology, Advisory and Projects Division
Infocomm Security Group
IDA Singapore

Chai Chin Loon has spent the past 20 years in the IT industry after retiring from 12 years of active service in the Singapore Navy, where he held key appointments, including that as the Commanding Officer of a naval ship. In the industry, while in Singapore Technologies, he project managed the development and delivery of large application systems, including a highly secured “B1” system, for government clients. Moving on to Cap Gemini, he managed the Asia Pacific regional infrastructure outsourcing business as well as the regional internal infrastructure through the Cap Gemini and Ernst & Young merger. As the CIO of A*STAR, in the process of consolidating and standardizing IT practices, he implemented the group wide SAP system with Finance, HR, Procurement and Employee Self Service across its 15 entities with 3,000 staff. He also reorganized and streamlined its various IT outsourcing contracts to achieve better value and end user satisfactions. Concurrently, as the Deputy Director of Compute Resources in Institute of High Performance Computing, he transformed the A*STAR Compute Resource Centre from being an in-house computing resource to a Supercomputing Centre (SC), serving the whole of A*STAR group’s 2,000 researchers’ research needs. In IBM, he was the IT Architect for the ASEAN Public Sector in the Software Group. Leveraging on his public sector background, he was helping regional governments to transform their IT to better support government initiatives with agility and cost effectively. He was also the Client Technical Advisor to Singapore Ministry of Defence, providing architectural leadership on the adoption of open standards in Network Centric Warfare solutions. As the Chief Operating Officer of Assurance Trusted Solutions Pte Ltd, he set up the subsidiary of IDA as the first Authentication Operator of the National Authentication Framework. Assurance provides second factor authentication services to online service providers such as financial institutions, government agencies and healthcare providers requiring strong authentication for their on-line services to protect private information. Now, he is the Director of Security Technologies, Advisory and Projects Division in Information Security Group of IDA. The Division manages and advises IDA on strategic projects and advises government and telecommunication projects on cyber security. He was a board member of Singapore Land Authority from 2011-2015 and a current EXCO member of LAWNET.

Dr. Daniel Chan
Deputy Group CEO & Founder,
Fullerton Healthcare Group

Dr. Daniel Chan is the Deputy Group CEO & co-founder of Fullerton Healthcare Group. Daniel co-founded Fullerton Healthcare with Dr. Michael Tan in 2011 through the successful merger of two medical groups. At Fullerton Health, Daniel has spearheaded successful tenders for Fullerton Healthcare to provide corporate healthcare services for blue-chip corporate clients, and third-party administration services to insurers and corporates. Prior to Fullerton Healthcare, between 2007 to 2008, Daniel served as the Medical Director of Parkway Shenton where he oversaw growth in medical centers from 40 to 45. He previously was the Deputy CEO of Exchange (MBMS arm of Parkway Shenton), managing over 200,000 patients and was the COO of Parkway East Hospital where he successfully turned around the profitability of the hospital within 28 months. Daniel was the co-recipient of the Spirit of Enterprise award in 2011. He received his MBBS from Imperial College, MBA from University of Liverpool and GDOM from National University of Singapore.

Associate Professor Darren Sun
Founder and Chairman,
Nanosun

Dr. Darren Sun devoted his life to developing titanium dioxide nanotechnology to remove pollutants in drinking and industrial water. In 2006, he led an NTU team that won the Prime Minister’s Office Tech Challenge Prize of S$1 million, and another S$1 million from PUB. Building on this, Darren founded Nanosun in 2013 with MIT-educated Investment Banker Wong Ann Chai to build a range of membranes using 3D printing method. For his significant contributions to environment engineering using nanotechnology, Professor Sun received the 2013 President Award from Tokyo Academy of Science, Japan and invited to give a talk at National Academy of Science, Washington DC hosted by Dr William Colglazier, the Science and Technology Advisor to Secretary of State in 2013. By March 2015, Nanosun expanded into China via a S$4.3 million joint-venture with China Commerce and International Economic Cooperation to treat dye wastewater. In 2015, Nanosun was awarded the Frost & Sullivan Asia Pacific Award for Technology In (Water Filtration) and Economic Development Board FastTech Grant. Darren is also the Distinguished Visiting Shimizu Professor at Stanford University, USA. At the International Water Association (IWA), he was elected Chair for Chemical Industries Specialist Group and Fellow. He has taught at NTU, Singapore, nearly 20 years to inspire generations of Environment Engineers.
Deepak Natarajan
Director, Intel Capital

Deepak Natarajan directs Intel Capital, Intel’s strategic investment and M&A organization’s investments in South-East Asia, Australia, and New Zealand, and is based in Singapore. He serves a Board Observer at CloudFX (Singapore), Performance Labs (New Zealand), Reebonz (Singapore), Select TV Solutions (Malaysia), and Vietnam Communications Corporation (Vietnam). Prior to Intel Capital, Deepak spent 27 years in Silicon Valley as a marketing executive, entrepreneur, and venture capitalist. As an executive, Deepak established a track record of success and accomplishment in a broad spectrum of pioneering technology companies including Sun Microsystems, Autodesk, Seeker Software, and Roamware. As a managing director at Redwood-Ventures and an EIR at Storm Ventures, Deepak served on the BOD and advisory boards of several Silicon Valley start-ups. Deepak holds an MBA and MSME from the University of California, Berkeley, and a BSME from the University of Washington, Seattle.

Edison Yu
Director, ICT, Frost & Sullivan

Edison Yu is a Director with the ICT Practice at Frost & Sullivan in Asia Pacific. He currently heads the Enterprise ICT practice, which covers a diverse range of technology segments including Information and Cyber Security, Networking, Collaboration, Contact Centers, Internet of Things and Data Analytics. Edison specializes in tracking and analyzing market trends and developments in a diverse array of technology/services segments across 14 markets in Asia Pacific. These include a multitude of security and networking technologies, be it network/content security, data security, mobile security, virtualization security, cyber security, professional/managed services, application networking or application performance management, as well as cloud enablement technologies, cloud services, datacenter transformation trends, BYOD/mobility trends. Edison also leads the firm's initiatives in the area of Decision Science and Statistical Analysis. He provides expertise in the area of statistical modeling, having led numerous consulting engagements involving benchmarking and creation of indices in areas such as business performance, customer satisfaction and perceptual-to-behavioral analyses. As an analyst, Edison provides thought leadership in establishing the latest market and technology trends, be it through speaking engagements, media interviews or whitepapers. He is particularly keen to operationalize the impact of technology on end-users and is focused on forging greater understanding between the demand and supply perspectives. Edison earned his Bachelor of Social Sciences (Hons) in Psychology from the National University of Singapore, with specialization in the field of psychometrics.

Gery Messer
Managing Director, Asia Pacific, CenturyLink

Gery Messer has over 28 years of international experience in High Technology and Consulting organizations, building and directing businesses for global companies across Europe and Asia Pacific. He has held numerous P&L and high impact revenue driving leadership positions with industry leaders such as NGA, Red Hat, EMC, Deloitte, SAP and IBM. Prior to joining CenturyLink, Gery was spearheading NGA’s growth in the region with responsibility for all aspects of the company’s Asia Pacific, Middle East and Africa operations including sales, marketing, R&D and customer service. Gery also led the growth of Red Hat’s Asia Pacific region and the transformation of the EMC Services business across Asia Pacific and Japan. He led the South East Asia and Technology Practice at Deloitte Consulting and had a successful career with SAP, including the founding and launch of SAP Korea. He began his IT career in Switzerland working at IBM. Gery is well-recognized within the region as an executive with broad sales and operations abilities. He is a hands-on leader with deep software, services, solutions and systems integration experience across industries from Financial Services, Telco and Manufacturing to Government services. He is very experienced in leading groups across a wide geography and prides himself on building strong teams.

Govindan Alagappan
Director – Sales & Operations, Evoqua Water Technologies Pte Ltd

Govindan Alagappan (Govind) has over 10 years of experience in the water industry and leads the Project business group for Evoqua Water Technologies (formerly known as Siemens Water Technologies) in the Asia Pacific region for both the Industrial and Municipal verticals. Based in Singapore, he is responsible for the entire value chain of the Project's business right from Business development to project execution. In his current role, he and his team manages a diverse set of customers from Industrial verticals like Power, Oil & Gas, Micro Electronics, Food & Beverage to Municipal utilities like the Public Utilities Board (PUB) in Singapore. In his previous role, he was leading the Global Business Development for the Power Industry and was instrumental in Conceptualizing and rolling out the strategy for profitable and sustainable growth into developed and emerging markets. He was also a champion in identifying new technologies for future and bringing them to life by steering it through rigorous Product lifecycle management processes. He has worked closely with major utilities in the USA, South East Asia, India and Global EPCs like Toshiba, Hitachi, Alstom, Siemens, Samsung Group, Doosan and Westinghouse and BHEL. Govind holds a Bachelors Degree in Mechanical Engineering from University of Newcastle and holds several certifications in Project Management, Key account management and General management.

Ken Soh
CIO and Director, E-Strategies, BH Global Corporation Ltd

Ken Soh is the Chief Information Officer of BH Global Corporation Limited where he is responsible for the group info-communication and technology (ICT) practices and technology based business development initiatives. Ken has more than 23 years of working experiences in the ICT industry. Prior to joining BH Global, Ken held various senior positions including Chief Information Officer and Chief Data Officer of Temasek Polytechnic with enterprise-wide master planning and implementation responsibilities, Business Department Head and Director of Business Development in the Singapore Computer Systems Ltd and NCS Pte Ltd with P&L and operational responsibilities, Head of Corporate e-Banking Product Development (IT) in the Bank of Tokyo-Mitsubishi (Singapore), Project Lead and Consultant in IBM Singapore Pte Ltd. Ken holds a Master of Science in Computer Studies from the University of Essex, and a Master of Business Administration from the Nanyang Business School (a Nanyang Technological University and University of California, Berkeley joint program).
Kenneth Ho  
**Security Consulting, Telstra**

Kenneth is a seasoned industry security practitioner and trainer with extensive knowledge in information risk management, information security and information system audit. He has 20+ years of experience in security, pen testing, vulnerability assessment, cloud, risk training assessment, design, implementation and management consultancy. His experience spanned across various industries, including government, education, health, airline, electronics, manufacturing, finance and Telecommunication. He is a frequent speaker for seminars, business partners and industry events. He is also an adjunct lecturer in University and Polytechnics specializing in Security and IT Audit training. He contributes regularly to blogs and articles magazines. He also runs his own blog (www.kennethho blog.com) and has authored 2 popular eBooks in Amazon on building security operations centers.

Manoj Menon  
**Senior Partner & Managing Director, Asia Pacific, Frost & Sullivan**

Manoj Menon directly manages Frost & Sullivan’s business in Asia Pacific. Manoj started at Frost & Sullivan in December 1996 as one of the pioneers when the company was just beginning its trajectory into Asia. He has, since then, successfully grown the company’s presence and business in Asia Pacific by manifold. Manoj continues to drive Frost & Sullivan’s expansion in the region, yielding the highest year-on-year growth to the group’s global business. Throughout his tenure at Frost & Sullivan, Manoj has consulted on multiple strategic and syndicated projects for leading multinational companies, regulators and government bodies, providing growth workshops and client counsels, among others. He is today one of the region’s most sought-after speakers and thought leaders, wherein his expert opinions have been heard at seminars and industry conferences globally. Manoj is also frequently featured in leading media, namely CNN, Bloomberg, Channel News Asia, CNBC, BBC, Singapore Business Times and Straits Times, and Malaysian Business.

Markus Gnirck  
**Co-founder & Global COO, StartupBootcamp**

Markus Gnirck is the co-founder & Global COO of Startupbootcamp FinTech, the largest innovation program in the FinTech industry, based in London and Singapore. Besides running the 3 months accelerator he is also in charge of organizing hackathons, innovation workshops and pitch days – everything that is required to boost innovation in the financial industry. His motto is ‘Boosting FinTech in Asia’ to connect ecosystems and bring all stakeholders of the industry to the same table.

Dr. Michael Teng  
**CEO, Singapore Innovation & Productivity Institute (SiPi)**

Dr. Mike Teng is the author of another best-selling book "Corporate Turnaround: Nursing a sick company back to health", in 2002. His book is endorsed by management guru Professor Philip Kotler and business tycoons Mr Oei Hong Leong and Dr YY Wong. He has authored more than twenty seven management books mainly in the productivity and innovation topics. His latest book is entitled: Business Model Innovation: Introduction to Implementation. He has more than 30 years of experience in managing mergers and acquisitions, strategic planning, operational management responsibilities in the Asia Pacific region. Of these, he held Chief Executive Officer’s positions for 20 years in multi-national and publicly listed companies. He also used to advise several boards of directors of publicly-listed companies. Dr. Teng is currently the Assistant Secretary-General of Singapore Manufacturing Federation. Dr. Teng served as the Executive Council member for fourteen years and the last four years as the President of the Marketing Institute of Singapore (2000 – 2004), the national marketing association. He is currently the President of the National University of Singapore MBA Alumni and the past President of the University of South Australia alumni as well as the past Chairman of the Chartered Management Institute, Singapore Branch.

Neeraj Shaabi  
**Managing Director and Vice President**  
**Oracle ASEAN / South East Asia**

Neeraj is a seasoned software business executive with 24 years of experience in the pure-play enterprise software industry. He has served in various roles internationally including leadership and executive management, general management, sales management, strategic account sales, marketing, channels, alliances and solution consulting. As the Managing Director and Vice President for Oracle ASEAN / South East Asia, Neeraj is responsible for Oracle’s entire portfolio and operations across this geography, serving clients, business partners and end users across a multitude of industries and segments. Neeraj joined Oracle after a 5 year stint at TIBCO where, as Managing Director & Regional Vice President for Asia Pacific, he built the company’s business in the region, expanding to 11 offices across Singapore, Australia, Korea, China, Hong Kong, Taiwan, Thailand, Vietnam and India. Neeraj has hands-on sales experience across all APAC countries, serving clients across key industries and helping them transform their business using enterprise software technology. He has broad management experience running large businesses internationally and building and working with diverse teams that are customer focused and deliver business value. Before his 5 year stint with IBM South Asia and Singapore, Neeraj was at Microsoft for 10 years in various positions and doing assignments across Asia Pacific and Japan. Neeraj has also previously worked with other major IT companies such as Unisys, SCO and others. Neeraj is a Singapore citizen and has worked and lived here since 2000 with his wife and two sons.

Professor Ng Wun Jern  
**Executive Director, Nanyang Environment & Water Research Institute, NTU**

Professor Ng Wun Jern was the founding Director (in 2007) and continues to be Executive Director at the Nanyang Environment & Water Research Institute (NEWRI). NEWRI operates an ecosystem of units covering research, technology development and de-risking, postgraduate education, interface with industry and community, and a cluster of spin-off companies. NEWRI carries capabilities in modeling and visualization, membranes, biotechnology, chemistry and materials, and sludge and solid waste management, and facilities from laboratory to demonstration scales. Professor Ng’s research interests are on water, wastewater and waste management with focus on quality, treatment science, and development of treatment technologies. His research output may be found in some 400 publications which include journal papers, conference presentations, book chapters and monographs, reports, trade secrets, and patents. IPs commercialized included the aeSBR, anSBR, aeMSBR, Hybridian, and Anfli. Licensed patents included the deep shaft aerator and flocculator for the oil and gas industry. Prof Ng has had an unusually high level of involvement with the environmental engineering industry having channeled his research into the implementation of some 130 full-scale wastewater treatment facilities. The largest of these have a 1.2 million ep treatment capacity. Aside from his spinoff companies, Prof Ng had served as Chairman of a major consulting firm and continues to serve as technical advisor to various multi-national companies.
Nitin Bhat
Head of Consulting, Asia Pacific and Country Head Singapore, Frost & Sullivan

Nitin Bhat drives the consulting practice for the Asia Pacific region and heads the Singapore operations. With more than 16 years of experience in providing business advisory services across industries in the Asia Pacific region, he has specific expertise in corporate strategy and implementation, financial valuation and commercial due diligence, growth strategy and business planning, market entry and go to market advisory, portfolio evaluation and public sector strategy. He is currently focused on driving the company’s consulting initiatives around digital transformation and customer experience service areas for our clients. Nitin has a wide range of experience working with Board, C-level and senior executives across various industries particularly in Telecoms & IT, Public Sector & Government, Healthcare, Energy & Chemicals and financial services. Nitin has worked with diverse range of clients across Singapore, Malaysia, Indonesia, Thailand, Philippines, South Korea, Australia, Hong Kong, and Japan; these include global MNCs, regional Asian firms, Asian conglomerates, local Asian firms, government ministries, statutory and development agencies, R&D institutions and even start-ups. Nitin Bhat has an MBA with a specialization in finance and marketing from Indian Institute of Management Calcutta, India and a Honours Bachelor’s degree in Electronic Engineering from the National Institute of Technology, Allahabad, India.

Peter Lundie
Managing Partner, Agent3

Peter Lundie is a managing partner of Agent3, a London headquartered software company that helps clients drive growth through better customer insight and account based marketing. Peter is the visionary and chief product officer behind the award winning insight3 platform; a SAAS based solution that analyses large volumes of public data to deliver highly relevant customer insights that help marketing and sales teams collaborate more effectively to drive increased pipeline. Peter has worked closely on a global basis with major brands to exploit the power of this ground-breaking approach, including SAP, CSC, Tata, Juniper Networks, British Telecom, EMC, Atos. Oracle and Veritas.

Pniya Eytan
Co-Founder, InovGate

An entrepreneur with vast experience in executive management and with a proven track record in leading international businesses to growth and revenues, Pniya was co-founder of several startups and former Head of Software Alliances at the Amdocs group of companies. As part of her work with Amdocs and Tier 1 telecoms, Pniya helped bring in dozens of companies to various innovation centers. Leveraging her business and technology skills and worldwide connections, Pniya assists companies in strategic planning and business growth. As a co-founder of InovGate, Pniya uses her vast experience to open the APAC market to Israeli innovative start-ups.

Ravi Krishnaswamy
Vice President, Energy & Environment, Frost & Sullivan

Ravi Krishnaswamy heads Frost & Sullivan's Energy & Environment Practice in the Asia Pacific region and is based in Singapore. Ravi has spent more than twenty years in the Energy & Environment sector, both in engineering and business consulting functions, as a design engineer, project manager, senior industry analyst and research director. He is also Frost & Sullivan's in house expert on clean technologies and utilities. Ravi has advised clients on market entry, geographic expansion, new product launch, competitive strategies, roadmap development, business planning and strategic partnering. Ravi has consulted for many multinational corporations and regional businesses including Siemens, Toshiba, General Electric, Alstom, Eaton Electric, Cummins, Caterpillar, Samsung Group, Schneider Group, and Hitachi. Ravi has also worked on economic and regulatory consultancy for the Energy market regulator in Singapore, including review of CAPEX plans submitted by the power utility, review of the gas retail market and establishment of secondary gas trading market. Ravi was also involved in development of green technology roadmap for the Government of Malaysia. Ravi is highly sought after for his insights and has been quoted in prestigious publications including New York Times, Financial Times, Bloomberg, Business Week, Business Today, The Straits Times. He also appears on television channels such as CNBC, Bloomberg, Reuters and Channel News Asia, as a guest industry expert. He is a seasoned presenter, having spoken widely in several industry conferences in Asia Pacific and North American regions.

Satish Lele
Vice President, Automation & Electronics, Frost & Sullivan

Satish Lele is a Vice President at Frost & Sullivan Asia Pacific. He covers the Automation & Electronics, Chemicals, Materials & Food, and Manufacturing Process Consulting sectors. He has significant industry experience in the global MNC environment with expertise in Business Strategy, Manufacturing, Project Management, Process improvement and Implementation of Best Practices. Prior to joining Frost & Sullivan, Satish’s last role was Head of International Sales and Business Strategy. In Frost & Sullivan, Satish has helped to build its Industrial business across Energy, Environment and Aerospace & Defense sectors. In this capacity he has worked on significant projects and provided consulting to corporate and government agencies. Satish is a thought leader in the area of industry and manufacturing. He is a sought after speaker at seminars and events on diverse subjects including emerging technologies, manufacturing and industry outlooks. He contributes to trade magazines, newspapers and media. He has been featured on BBC, CNBC and Channel News Asia. He has also provided various guest lectures for Engineering Colleges and Institutions.
Serguei Netessine
Timken Professor, Global Technology and Innovation, INSEAD; Research Director, INSEAD–Wharton Alliance

Prior to joining INSEAD in 2010, he has been a faculty member at the Wharton School, University of Pennsylvania, which he joined in 2001. Prof. Netessine received BS/MS degrees in Computer Science and Electrical Engineering from Moscow Institute of Electronic Technology and, after working for Motorola and Lucent Technologies, he also received MS/Ph.D. degrees in Operations Management from the University of Rochester. His current research focuses on business model innovation and operational excellence and he worked on these topics with numerous organizations including Federal Aviation Administration (USA), Lockheed Martin, Procter & Gamble, McDonald’s, Rolls Royce, Comcast, Expedia, ABB and US Air Force. Additionally, he serves on advisory boards of multiple startup companies. Professor Netessine is a frequent speaker on innovation at industry events including World Knowledge Forum (Seoul) and World Economic Forum (Davos). Professor Netessine has been the recipient of several teaching awards for delivering classes to MBA and Executive MBA students at the Wharton School and INSEAD, and he frequently teaches in Executive Education Programs. Prolific academic writer, professor Netessine holds senior editorial positions at several leading academic journals and he co-authored dozens of publications in prominent management journals, including Harvard Business Review. His work has received extensive media coverage in CIO Magazine, the Economist, Forbes, Multichannel Merchant, New York Times, US News and Strategy & Business and other media outlets. He is the co-author of “The Risk-Driven Business Model: Four Questions that Will Define Your Company” (Harvard Business Press, 2014) and he regularly blogs about innovation on http://www.defineyourcompany.com. Follow him on Twitter @snetesin.

Steffen Endler
Senior Vice President, Head of Strategy & Business Excellence, City Account Director Singapore, Siemens

Steffen Endler is the Senior Vice President for Strategy and Business Excellence of Siemens Pte Ltd. Coming to Singapore in July 2006, he led the business development for Siemens in the country and oversees its government relations. In 2008, Steffen’s portfolio has been successively enlarged and includes responsibility for strategy, corporate sustainability, operational excellence and key account management for the ASEAN region. In 2011, he was appointed as the Siemens City Account Manager for Singapore and subsequently took over responsibility for the iconic Siemens City of the Future exhibition in 2012. Mr. Endler represents Siemens in the sustainability committees of EuroCham and the Singapore German Chamber of Commerce. He also provided extensive conceptual support on “Growth from Sustainable Urban Solutions” to Sub-Committee I of the Economics Strategies Committee of the Singaporean government in 2009/10. In July 2013, Mr. Endler was appointed by Minister for Communication and Information of Singapore as member of the InfoComm Media Masterplan Working Committee on Sectoral Transformation. Prior to his assignment to Singapore, Steffen Endler worked with Siemens Management Consulting (SMC) in projects for various Siemens divisions and local companies in 18 countries throughout Europe and Asia. Steffen has been part of SMC’s innovation, benchmarking and finance practices. His expertise reaches from strategy, sales stimulation, and business excellence to restructuring, performance controlling, and reorganization. Mr. Endler holds a German joint Masters degree in Management and Civil Engineering from Dresden University of Technology, with Innovation & Technology Management as a major field of study. Before joining Siemens in 2000, Mr. Endler gathered experiences in the German Automotive Industry Strategy Consulting, as well as in a global Mining firm based in Johannesburg, South Africa.

Stephen Dane
Managing Director, Global Security Sales Organization (GSSO), Asia Pacific, Japan and Greater China, Cisco

Stephen Dane is Managing Director of Cisco’s Global Security Sales Organization (GSSO) for Asia Pacific, Japan and Greater China. He is responsible for the growth and profitability of Cisco’s security business in the region, driving Cisco as the No. 1 security partner and advisor to customers and partners. With more than two decades of expertise in the IT and Telecom industry, Stephen is well-known and experienced in developing security businesses, and in positioning security as integral to the business strategy of all organisations. Stephen has been with Cisco for six years, and was previously the EMEA Vice President for cloud-based web security company ScanSafe, which was acquired by Cisco in December 2009. He was responsible for integrating the ScanSafe business into Cisco, and has since also led the UK Network and Content Security team. Prior to joining Cisco, Stephen held various positions with BT in the UK and across Asia Pacific, managing teams focusing on the Financial Services industry and the Energy sector. He has also worked for cloud and mobile software start-up companies such as MessageLabs and iPass, where he developed strategic alliances and built business in emerging markets across Europe, the Middle East and Africa. Stephen served as Managing Director of iPass (UK) Ltd before joining ScanSafe.

Professor Subodh Mhaisalkar
Executive Director, Energy Research Institute @ NTU (ERI@N), Singapore

Subodh Mhaisalkar is the Tan Chin Tuan Centennial Professor in the School of Materials Science & Engineering at the Nanyang Technological University (NTU), Singapore. Subodh is also the Executive Director of the Energy Research Institute @ NTU (ERI@N), a pan-University multidisciplinary research institute for innovative energy solutions. Prior to joining NTU in 2001, Subodh has over 10 years of research and engineering experience in the microelectronics industry where he held senior managerial positions in STATS Singapore, National Semiconductor; and SIMTech. At the Energy Research Initiative @ NTU (ERI@N), Subodh leads a pan-university effort, coordinating all research activities within the University pertaining to energy and promoting interactions and collaborations between colleges in the area of energy research. ERI@N with a staff-strength of 191 full-time staff and 130 PhD scholars has set up 33 Industry partnership projects, including joint-laboratories with global industry leaders BMW, Johnson Matthey, Vestas, and Rolls-Royce. Prof Subodh’s main areas of research comprise perovskite solar cells, printable electronics, and materials for energy storage. Subodh received his Bachelors’ degree from IIT-Bombay and his MS/Ph.D. degrees from The Ohio State University.
Dr. Thomas Reindl
Deputy CEO, Cluster Director, Solar Energy Systems, Solar Energy Research Institute Singapore

Dr Thomas REINDL is the Deputy CEO of the Solar Energy Research Institute of Singapore (SERIS) and a Principal Research Fellow (equivalent to Associate Professor) at the National University of Singapore (NUS). He started with photovoltaics (PV) in 1992 at the SIEMENS Corporate R&D Labs and obtained his Ph.D. in Natural Science from the University of Regensburg, Germany in 1996. He was then selected for a German government scholarship in the P.R. China working as Foreign Expert with China’s largest solar cell and module manufacturer at that time. From 1998-2006, he held several management positions at SIEMENS Solar Asia and SIEMENS HQ. In 2006, he joined ILIOTEC, one of the leading German PV systems integration companies as Chief Operating Officer in charge of technology and engineering, and later headed their project venture as Managing Director. Dr. Reindl holds a Master in Chemistry, a Ph.D. in Natural Sciences and an MBA from INSEAD, all awarded with the highest honours. During his time at SERIS, he won public research grants in excess of SGD 10 million, founded 2 spin-off companies and authored strategic scientific papers such as the “PV Roadmap for Singapore”. He is the official Singapore representative of the International Energy Agency (IEA) Task 40, invited member of the Singapore Green Building Council, the SPRING Technology Enterprise Commercialisation program evaluation committee (TECS) and the scientific advisory committee of the Singapore Science Center. In addition to his appointment as Deputy CEO of the institute, he is also Director of the Solar Energy Systems cluster at SERIS since 2010.

Timothy Lee
Vice President - Global Strategy
SingPost eCommerce

Timothy M. Lee is Vice President of Global Strategy at SingPost eCommerce - a part of the Singapore Post Group, which is backed by the Alibaba Group. He has 18 years of experience managing global e-commerce, and has lived most of the past 10 years in Asia. Before moving to Asia, he headed up the global e-commerce teams of American Express and then Visa. He has also done strategy consulting at PwC and launched multiple start-ups in Silicon Valley. He holds seven e-commerce related patents.

Vivek Vaidya
Vice President, Automotive & Transportation, Frost & Sullivan

Vivek Vaidya who has a Master’s degree in Management and Bachelor in Mechanical Engineering is the Vice President of Asia Pacific for Automotive & Transportation and also heads the Global Urban Mobility tracking Program for the automotive practice in the region. He has over 16 years of experience in the automotive industry including brand consulting and growth consulting. He specializes in Future of Urban Mobility, Smart Transportation systems, Market entry strategy, Price-volume projections and Marketing Strategy. He has over 100 TV appearances in last 3 years. Vivek is also a much sought after keynote speaker in global conferences across the globe.
InovGate has opened a new business program dedicated for helping young Israeli companies succeed in Asia Pacific. InovGate will by leverage the team’s existing connections in Singapore as well as throughout Asia Pacific. The program is unique among start-up hubs and accelerators in Israel due to its focus on the Asia Pacific market. This is a unique accelerator hub program offers a one-stop-shop, from strategy to sales execution, including strategic partnership and potential fund raising. For each client, each business goal, and each target audience, we craft the right mix of services based on their needs and budget. A full team of professionals and mentors are dedicated to help prepare companies for the Singapore and Asian experience.

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