GROWTH INNOVATION AND LEADERSHIP

DIGITAL TRANSFORMATION
A New Strategic Imperative

GIL THAILAND
2016
Dusit Thani, Bangkok
23 March 2016
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Dear Colleague,

It is our pleasure to extend a personal invitation to you to join us and our global community of senior executives on the next phase of our Journey to Visionary Innovation, “Digital Transformation - A New Strategic Imperative”.

In our fourth consecutive year, GIL 2016: Thailand continues to bring together a global network of today’s best thinkers, visionaries and thought leaders, learning how to leverage innovation as a resource to address global challenges.

We are inspired and even more enthused about the unlimited potential that exists in our quest for excellence driven by all the monumental and innovative visionary perspectives. Such potential is being shared in more than 20 countries around the globe, by nearly 1 million business executives like yourself from 33 industries and 10 critical career functions for driving growth. GIL Global continues to be the only network of its kind supporting innovative, futuristic and visionary thinking to grow companies and careers.

This year we are proud to welcome Frost & Sullivan’s 2016 Best Practices Award recipients and their management teams to our GIL community. These distinguished guests of visionaries, innovators and leaders represent today’s “Best-in-Class” organizations and visionary leaders, which is just one of the many reasons you won’t want to miss GIL 2016: Thailand.

Reinforce your commitment to Growth, Innovation and Leadership and join our 2016 Journey to Visionary Innovation today.

We look forward to seeing you at GIL 2016: Thailand.

Sincerely,

Aroop Zutshi
Global President & Managing Partner
Frost & Sullivan

Koh Eng Lok
Country Head, Thailand
Frost & Sullivan
DIGITAL TRANSFORMATION
A New Strategic Imperative

What is the strategic imperative given the Disrupt, Collapse and Transform?
Global markets are being disrupted by an accelerating wave of innovations in the digital world. It is of utmost importance that organizations plan and implement concrete strategies around digital transformation to seize new opportunities and mitigate challenges. Digital Transformation is all about change. Not just a change towards becoming a digitally savvy enterprise, but embracing a fundamental shift across processes, functions, customer engagement and many other aspects of business.

Why Frost & Sullivan?
Frost & Sullivan provides the context to upcoming opportunities for growth. Our visionary perspectives on the digital transformation maturity model and well-defined roadmap will help effective benchmarking and reinforce strategies which will help enterprises reach new levels of success.

What will the clients get to learn?
Our summit highlights top mega trends and industry developments, considering their direct relation to the success of future enterprises. In this competitive business landscape, digital technology enables business leaders to predict and respond to developments. Our sessions will emphasize the importance of efficiently using a company’s current portfolio of digital assets and capitalizing on them to support critical decisions and drive business outcome.

Why is this important?
Digital Transformation is driving change in business models and ecosystems, stemming from the creation of new game-changing technologies. These emerging disruptive technologies will help transform existing industries while shifting mindsets to future needs from today’s operational realities.

What will be the benefit?
- Speaker Profiles: Sourced from our extensive C-level industry contacts & partners
- Growth Workshops: Strategy workshops for the CEO’s team hosted by Frost & Sullivan’s experts and industry thought leaders on changing business imperatives driven by the digital agenda
- Valuable Business Networking Opportunity: Meet the select key influential minds from the executive management, decision makers, and industry experts
- Discuss & Deliberate: with Frost & Sullivan’s analysts on the latest trends impacting the market

This exclusive and power-packed platform will enable your teams to understand the strategic initiatives adopted across multiple industries with respect to Digital Transformation and how they can adopt these in their own enterprises.
Why is this a 'MUST-ATTEND' Event?

- Frost & Sullivan’s global community of Growth, Innovation and Leadership focuses on sharing, engaging and inspiring a continuous flow of new ideas and fresh perspectives which leverage innovation as a resource to help address global challenges.
- Year after year, CEOs and members of their Growth Team invest their time to experience a GIL event, renewing their passion, fueling their creativity and gaining access to best practices, tools and strategies that will drive growth and inspire innovation.
- Industry Think Tank sessions give participants the opportunity to examine a unique 360 Degree Perspective of their industry, global trends and critical factors influencing market growth. These sessions will allow interactive exchanges with Frost & Sullivan’s analyst community and leading industry experts.
- Benchmark and strengthen your company’s growth strategy against proven best-practice tools and strategies.
- Gain access to a wealth of best-practice tools and strategies to support you in critical decision making as a member of your company’s Growth Team.

About Frost & Sullivan: Frost & Sullivan, the Growth Partnership Company, works in collaboration with clients to leverage visionary innovation that addresses the global challenges and related growth opportunities that will make or break today’s market participants. For more than 50 years, we have been developing growth strategies for the Global 1000, emerging businesses, the public sector and the investment community. Is your organisation prepared for the next profound wave of industry convergence, disruptive technologies, increasing competitive intensity, Mega Trends, breakthrough best practices, changing customer dynamics and emerging economies? Click here to contact us: start the discussion

The Six Platforms of Growth, Innovation and Leadership

- Visions & Benchmarks
- Corporate Enlightenment
- 360 Degree Visionary Perspective
- Inspiring Innovation
- Implementation
- The GIL Community
08:15 REGISTRATION

09:00 WELCOME TO THE GIL JOURNEY
Koh Eng Lok, Country Head, Thailand, Frost & Sullivan

09:10 KEYNOTE: THE IMPACT OF MEGA TRENDS ON THAILAND’S COMPLEX ENVIRONMENT/A SINGLE DIGITAL THAILAND
Manoj Menon, Senior Partner & Managing Director, Asia Pacific, Frost & Sullivan

09:40 GUEST KEYNOTE: VISION OF THAILAND - 2016 AND BEYOND!
Dr. Pansak Siriruchatspong, Vice Minister for Ministry of Information and Communication Technology, Thailand

10:05 CEO’S VISIONARY PERSPECTIVES: VISIONARIES AND FUTURISTS ON THE FUTURE OF THAILAND
Moderator: Andrew Milroy, Senior Vice President, ICT, Asia Pacific, Frost & Sullivan
Panelists: Heather Suksem OBE, Chief Executive Officer, South, Southeast Asia and Middle East, OCS Group
Oh Lock Soon, Managing Director, Keppel Thai Properties Public Company Limited
Montree Sornpaisarn, CEO, Maybank Kim Eng Securities Thailand
Sukanya Janchoo, General Manager, Dusit Thani Bangkok Hotel

10:50 NETWORKING BREAK

11:10 THE FUTURE OF INDUSTRIAL CLUSTERS, PARKS AND SPECIAL ECONOMIC ZONE
Vikas Sharma, Director, Public Sector & Government Practice, Frost & Sullivan

11:25 INTERACTIVE WORKSHOP: FUTURE OF THAILAND AND OPPORTUNITIES FOR GROWTH WITH THE CLUSTER DEVELOPMENT
- Energy & Power
- Eco-Friendly Petrochemicals and Chemicals
- Digital-Based
- Food Innopolis
- Medical Hub
- Public Sector

12:30 NETWORKING LUNCH

13:30 VISIONARY INNOVATION THINK TANKS
Visionary Innovation Think Tanks afford you the opportunity to examine the trends and technologies that are changing our lives and our world, and explore their implications and potential impact on industry landscapes, businesses, processes, and growth strategies.

Industry 4.0
Satish Lele, Senior Vice President, Automation & Electronics, Frost & Sullivan

Business Models for Diversification into Healthcare
Milind Sabnis, Director, Healthcare, Asia Pacific, Frost & Sullivan

Digital Transformation and the Internet of Things
Andrew Milroy, Senior Vice President, ICT, Asia Pacific, Frost & Sullivan

The Future of Energy - New and Future Business Model for Utilities
Ravi Krishnaswamy, Vice President, Energy & Environment, Frost & Sullivan

The Future of Materials
Krithika Tyagarajan, Vice President - APAC, Chemicals & Materials, Frost & Sullivan

15:30 NETWORKING BREAK

15:45 GIL BYTES PRESENTATIONS: RAPID FIRE PRESENTATIONS SHOWCASING OUR LATEST RESEARCH
- Competitive FiT (Feed-in-Tariff) Bidding for Renewable Energy
  Pasamon Pechrasuwan, Consultant, Energy & Environment, Frost & Sullivan
- Cyber Security: Emerging Role for CIO in a Connected World
  Sapthawee Chaisomboon, Senior Consultant, Information & Communication Technologies, Frost & Sullivan
- Investment in Specialty Chemicals and Materials
  Anucha Majumpa, Business Development, Visionary Science, Frost & Sullivan

16:15 THE RISING STAR OF THAILAND
Yod Chinsupakul, CEO, Co-Founder, Wongnai.com

16:30 LUCKY DRAW

16:45 GIL 2016: THAILAND CLOSING COMMENTS
Andrew Milroy  
**Senior Vice President, ICT, Asia Pacific**  
Frost & Sullivan

Andrew Milroy leads Frost & Sullivan’s APAC ICT practice and is based in Singapore. Andrew has spent more than 20 years in the ICT industry, and has lived and worked in the United States, Europe, and Australia. He has held senior management roles at IDC and co-founded, NelsonHall, a successful outsourcing advisory firm, in the United States. Since joining Frost & Sullivan in 2006, Andrew has led numerous projects with multinational companies and government agencies across the Asia Pacific region. He has become one of the region’s most sought after public speakers and thought leaders. Andrew has been quoted widely in the press including The Financial Times, The Wall Street Journal and Business Week. He has also appeared on broadcast media globally including CNN, BBC, Sky, Bloomberg, Channel News Asia and CNBC.

Koh Eng Lok  
**Country Head, Thailand**  
Frost & Sullivan

Koh Eng Lok leads Frost & Sullivan business in Thailand & Myanmar. He has 20 years of experience in diverse areas covering Consulting, Market Research, Conferences & Exhibitions, Information Technology and Direct Marketing. He joined Frost & Sullivan Singapore Office 8 years ago as Sponsorship Director and has held numerous senior positions in areas such as Country Management, Events, and Industrial Sales across Asia Pacific region. Since taking over as Country Head of Bangkok Office 3 years ago, he has revamped the business, helped promote the Frost & Sullivan brand across Thailand and drive sales revenue manifolds.

Anucha Majumpa  
**Business Development, Visionary Science**  
Frost & Sullivan

Anucha has 16 years of experience in new business development in Chemicals, Materials, Foods and Energy sector. He has deep understanding of the market and technology landscape which helps him to explore new business opportunities in CMF and Energy industries. Anucha has helped many clients to understand their strength, weakness and the competitive business landscape. His guidance, enabling them to align with the Global Mega Trends to formulate their corporate strategy to generate new products, services and overcome their business challenges.

Heather Suksem OBE  
**Chief Executive Officer, South, Southeast Asia and Middle East**  
OCS Group

Heather Suksem is Chief Executive Officer for OCS Group in South, Southeast Asia and Middle East. Heather first joined OCS in Thailand since 1987. In a career with the Group spanning over 20 years her responsibilities have grown as the OCS business has expanded. In 1987 she was responsible for activities in just one country with 1,000 staff. Today her responsibilities encompass OCS operations in ten countries with 57,000 staff. A fluent Thai speaker, Heather began her career managing domestic services for the National Health Service (NHS) in the United Kingdom and later at military hospitals within the Kingdom of Saudi Arabia. Heather graduated from Leeds Polytechnic in 1977 and completed the Institute of Director’s Director Diploma Programme in 2007. She is a member of Hotel Catering and Institutional Management Association. Heather is an avid and active supporter of OCS community activities. She works with the OCS Family Foundation and PCS Foundation to support a wide range of community programmes and is Vice Chairperson of the Manna Home Foundation for women and children at risk in Thailand. Heather has been awarded an OBE in the Queen’s New Year Honours list 2015 and received the award on Thursday 26th March at the Buckingham Palace, London. The Award was made for services to British business interests in Thailand and to community and charitable interests in Thailand.

Krithika Tyagarajan  
**Vice President, APAC, Chemicals & Materials**  
Frost & Sullivan

Krithika has over 16 years of market research and consulting experience. She currently leads the Chemicals, Materials and Food (CMF) practice, overseeing the research and consulting as well as business development for the group. Krithika has extensive experience in paints and coatings, adhesives and sealants, plastics and polymers, oleochemicals and specialty chemicals and functional food ingredients.

Manoj Menon  
**Senior Partner & Managing Director, Asia Pacific**  
Frost & Sullivan

Manoj Menon directly manages Frost & Sullivan’s business in Asia Pacific. Manoj started at Frost & Sullivan in December 1996 as one of the pioneers when the company was just beginning its trajectory into Asia. He has, since then, successfully grown the company’s presence and business in Asia Pacific by manifold. Manoj continues to drive Frost & Sullivan’s expansion in the region, yielding the highest year-on-year growth to the group’s global business. Throughout his tenure at Frost & Sullivan, Manoj has consulted on multiple strategic and syndicated projects for leading multinational companies, regulators and government bodies, providing growth workshops and client counsels, among others. He is today one of the region’s most sought-after speakers and thought leaders, wherein his expert opinions have been heard at seminars and industry conferences globally. Manoj is also frequently featured in leading media, namely CNN, Bloomberg, Channel News Asia, CNBC, BBC, Singapore Business Times and Straits Times, and Malaysian Business.

Milind Sabnis  
**Director, Healthcare, Asia Pacific**  
Frost & Sullivan

Dr Milind Sabnis is the Director of the Healthcare Practice at Frost & Sullivan, Asia Pacific and is based in Singapore. Milind has over a decade of consulting experience engaging global clients in the US, the UK and Asia Pacific. He specializes in strategy consulting, M&As, and public-private partnerships. He has advised top pharmaceutical/biotech companies, hospital groups, and government agencies across the Asia Pacific region. He has become one of the region’s top thought leaders in the industry. Throughout his tenure at Frost & Sullivan, Milind has consulted on multiple strategic and syndicated projects for leading multinational companies, regulators and government bodies, providing growth workshops and client counsels, among others. He is today one of the region’s most sought-after speakers and thought leaders, wherein his expert opinions have been heard at seminars and industry conferences globally. Milind is also frequently featured in leading media, namely CNN, Bloomberg, Channel News Asia, CNBC, BBC, Singapore Business Times and Straits Times, and Malaysian Business.

The GIL Community Newsletter GCN

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Montree Sornpaisarn
CEO
Maybank Kim Eng Securities (Thailand) Public Company Limited since October 2001. He is presently responsible for the overall brokerage, investment banking business, the Derivatives department, and for new business developments. He has extensive experience in large-scale equity offering including privatization of state-owned enterprises and recognized expertise in several areas of investment banking services such as Public Offerings, Mergers and Acquisitions, Restructuring and Project Finance. Prior to joining Maybank Kim Eng Securities (Thailand) Public Company Limited, he worked for Jardine Fleming Thanalokom, American International Assurance, 5G Asia Credit and Vickers Balias Securities (Thailand). He has served as a member of the Governor of the Stock Exchange of Thailand’s Board of Directors (May 2008 – May 2010) and was its Governor during October 2001 - May 2002. He was the executive director of Association of Thai Securities Companies (May 2005–January 2010). Currently, Mr Montree is a director of the Investment Banking Club of Thailand and heads its Derivative Product Working Group. He is also a consultant to the Thai listed Company Association & Investment Banking Club of Thailand. He has a Bachelor of Engineering (Computer) from Chulalongkorn University and received his Masters in Business Administration (MBA) from Thammasat University. He is also a Chartered Financial Analyst (“CFA”) and has accreditation from the Association for Investment Management and Research.

Ravi Krishnaswamy
Vice President, Energy & Environment
Frost & Sullivan
Ravi Krishnaswamy heads Frost & Sullivan’s Energy & Environment Practice in the Asia Pacific region and is based in Singapore. Ravi has spent more than twenty years in the Energy & Environment sector, both in engineering and business consulting functions, as a design engineer, project manager, senior industry analyst and research director. He is also Frost & Sullivan’s in-house expert on clean technologies and utilities. Ravi has advised clients on market entry, geographic expansion, new product launch, competitive strategies, roadmap development, business planning and strategic partnering. Ravi has consulted for many multinational corporations and regional businesses including Siemens, Toshiba, General Electric, Alstom, Eaton Electric, Cummins, Caterpillar, Samsung Group, Schneider Group, and Hitachi. Ravi has also worked on economic and regulatory consultancy for the Energy market regulator in Singapore, including review of CAPEX plans submitted by the power utility, review of the gas retail market and establishment of secondary gas trading market. Ravi was also involved in development of green technology roadmap for the Government of Malaysia. Ravi is highly sought after for his insights and has been quoted in prestigious publications including New York Times, Financial Times, Bloomberg, Business Week, Business Today, The Straits Times. He has also appeared on television channels such as CNBC, Bloomberg, Reuters and Channel News Asia, as a guest industry expert. He is a seasoned presenter, having spoken widely in several industry conferences in Asia Pacific and North American regions.

Sapthawee Chaisomboon
Senior Consultant, Information & Communication Technologies,
Frost & Sullivan
Sapthawee Chaisomboon is a Senior Consultant with Frost & Sullivan, Thailand. She focuses on monitoring and analyzing emerging trends, technologies and market behavior in Business Information Technology, Social Networking in Digital Age, Green Marketing and Healthcare industry in Thailand and Asean studies. Since joining Frost & Sullivan in October 2008, Sapthawee has completed several research studies and consulting projects on Mobile and Software Infrastructure for e-Business, Medical supply distribution solution. Sapthawee has led numerous project with multinational company and government agency in Thailand and across region.

Satish Lele
Senior Vice President, Automation & Electronics
Frost & Sullivan
Satish Lele is a Senior Vice President at Frost & Sullivan Asia Pacific. He covers the Automation & Electronics, Chemicals, Materials & Food, and Manufacturing Process Consulting sectors. He has significant industry experience in the global MNC environment with expertise in Business Strategy, Manufacturing, Project Management, Process improvement and Implementation of Best Practices. Prior to joining Frost & Sullivan, Satish’s last role was Head of International Sales and Business Strategy. In Frost & Sullivan, Satish has helped to build its Industrial business across Energy, Environment and Aerospace & Defense sectors. In this capacity he has worked on significant projects and provided consulting to corporate and government agencies. Satish is a thought leader in the area of industry and manufacturing. He is a sought after speaker at seminars and events on diverse subjects including emerging technologies, manufacturing and industry outlooks. He contributes to trade magazines, newspapers and media. He has been featured on BBC, CNBC and Channel News Asia. He has also provided various guest lectures for Engineering Colleges and Institutions.
Sukanya Janchoo
General Manager,
Dusit Thani Bangkok Hotel

Sukanya Janchoo, currently the General Manager of Dusit Thani Bangkok since Feb 2014, the first female General Manager of the Flagship Hotel of Dusit International. A graduate of Chulalongkorn University with a degree in Bachelor of Art Education, Sukanya is a veteran in the hospitality industry with over 40 years of hotel experience to her credit. She is also a Board of Director of TIACA (Thailand Incentive & Convention Association) and Chairperson of Marketing and Public Relations of THA (Thai Hotels Association). She began her hotel career in 1975 at the Metropolitan Hotels Group in London. Returned to Thailand in 1980 and joined Holiday Inn Pattaya as an Assistant Controller and Administrative Assistant to the General Manager. Eager to explore new experience, she joined the opening team of the elite Heritage Club as Membership Assistant in 1985. She first joined the Dusit Thani Bangkok in 1987 where she held management positions from Sales Manager to Assistant Director of Sales & Marketing. From 1991 to 2004, she worked at Grand Hyatt Erawan Bangkok as Director of Sales and later promoted to Director of Marketing. Returned to Dusit Thani Bangkok in 2004 in the capacity of Assistant Vice President - Sales & Marketing, until her appointment as General Manager of the Chatrium Hotel Riverside Bangkok in 2007. 3 years later in 2010, she was appointed as the General Manager of the Dusit D2chiangmai and the Royal Princess Chiang Mai until her appointment in her current position as General Manager of Dusit Thani Bangkok in February 2014.

Vikas Sharma
Director, Public Sector & Government Practice,
Frost & Sullivan

Vikas Sharma is a Director with Frost & Sullivan’s Public Sector & Government Practice in Singapore. He has over 11 years of management consulting experience across industry sectors and geographies, primarily assisting public sector clients such as regulators, industry development/export promotion agencies, industry corridor planners, and multi-lateral organizations. Vikas specializes in client needs identification, engagement conceptualization and proposal development. He has specific expertise in defining industry structures and value chains for ‘Greenfield’ industries, and developing benchmarking frameworks. He has led engagements from a broad array of industry sectors such as Media (Broadcasting, Mobile Content, Gaming); Master-planning for industrial parks; Financial services; Trade associations and Small & Medium Enterprises (SMEs); and Energy. Vikas is highly sought after for his insights and has been invited to speak at various events including IDA’s Digital Marketplace Forum 2012, Accreditation and Conformance 2012, and SPRING Singapore’s LEAD Forum. He is also regularly featured in opinion pieces on public policy. He holds a Masters in Public Administration from the Lee Kuan Yew School of Public Policy at National University of Singapore and a Bachelor of Engineering in Computer Engineering, also from National University of Singapore.

Yod Chinsupakul
CEO, Co-Founder,
Wongnai.com

Yod Chinsupakul is the Co-founder and CEO of Wongnai.com since 2010. He has a MBA from UCLA Anderson. Wongnai.com has an immensely popular smartphone App that features more than 200,000 restaurants, beauty salons and spas from all over Thailand with detailed information, real user reviews, and perks! The App can easily search for a restaurant, beauty salon and spa that is top-rated in Bangkok.
GIL THAILAND 2016
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Lenos Software is revolutionizing Relationship Event Marketing. The Lenos Campaign Platform puts the power of Event Marketing in the hands of Marketers for rapid, custom site creation without coding to drive revenue generation and lead management. Lenos enables actionable business intelligence, critical customer insight, campaign measurement, compliance, and dramatically improves productivity. www.lenos.com

The Manufacturing Leadership Council’s mission is to help senior executives define and shape a better future for themselves, their organizations, and the industry at large. The Council produces an extensive portfolio of leadership networking, information, and professional development products, programs, and services—including the Manufacturing Executive Website, an online global business network with over 5,000 members around the world; the Manufacturing Leadership Council, an invitation-only executive organization of over 100 members; the annual Manufacturing Leadership Summit—(June 3 – 5, 2014, at The Breakers, Palm Beach, FL); the Manufacturing Leadership 100 Awards, celebrating industry achievement; and the thought-leading Manufacturing Leadership Journal, www.manufacturingleadershipcouncil.com

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9
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The Association of International Product Marketing and Management (AIPMM) is the world’s largest professional organisation of product managers, brand managers, product marketing managers and other individuals responsible for guiding their organisations and clients through a constantly changing business landscape. It is the only organisation that represents those who manage the entire product life-cycle throughout any industry. www.aipmm.com

The Appropedia Foundation is building a crowd-sourced multi-lingual sustainable knowledge base at Appropedia.org. Beyond providing infrastructure, Appropedia also fosters a community of volunteers, foundations, academic institutions, international development organisations and for-profit firms that support open sharing of practical wisdom to enable better living with a sustainable environmental footprint. www.appropedia.org

BMA is the business marketer’s first line of defence in changing business marketing environments. Today, we’re even better at delivering membership benefits that make a difference to your business...today and tomorrow. From our information-packed website to our online skills-building and marketing certification programme, to papers and industry surveys, to interaction with peers, no other organisation delivers the same level of commitment to the information and networking needs of business-to-business marketers. www.marketing.org

Frost & Sullivan Institute (FSI) is a non-profit organisation dedicated to leveraging innovation to address global challenges. Our world is facing serious challenges, which in the coming years could have result in catastrophic impacts on our lives if nothing is done to shape the future. The institute leverages Frost & Sullivan research, its staff clients and partners to work in collaboration to leverage technology innovation and ideas to address these challenges. The institute also provides research support and marketing services to other non-profits around the globe whose missions are aligned with ours. The mission of Frost & Sullivan Institute is to support the leveraging of emerging innovation to address global challenges. Together with the support of Frost & Sullivan — the Growth Partnership Company — and members of its Global Partnership Alliance, FSI works in collaboration with its partners to inspire and evolve technology innovations and ideas to address global challenges.

AGILE’s unique contribution to the world is leveraging executives who are experienced in and passionate about growth, innovation and leadership to address the globe’s big 7 challenges by forming visionary perspectives on each challenge and exploring new and innovative approaches for transforming challenges into opportunities. AGILE members leverage their entrepreneurial skills, capital and leadership abilities working toward creating “The Next Big Thing” and solving some of the planet’s most complex and overwhelming challenges of our time.
**Registration**

Registration for GIL 2016: Thailand is ‘By Invitation Only’. Delegate Fee indicated herewith would be applicable for interested delegates. The same will be subject to confirmation on the basis of seat availability, which would be allocated on first-come, first-served basis. For information on partnership options, please contact, Koh Eng Lok at englok.koh@frost.com

**VENUE INFORMATION**
Dusit Thani, Bangkok

**ONLINE**
www.frost.com/GILThailand

**EMAIL**
gilglobal@frost.com

**Payment Procedures**
Payment in full is required immediately upon registration and is non-refundable. Every effort is made to ensure that the speakers noted in this brochure are present, but changes beyond Frost & Sullivan’s control may occur. The program agenda will be updated bi-weekly and can be downloaded from www.frost.com/GILThailand

Frost & Sullivan makes every effort to hold the planned event. In the unlikely occurrence that the event is cancelled or postponed, Frost & Sullivan is not responsible for any hotel or travel arrangements that you have made.

**Booking Terms and Conditions**
Registration Fees: A full invoice will be forwarded on receipt of registration. Fees must be paid in full prior to the event. *The fee includes refreshments, lunch and full documentation. Cheques/Demand Drafts should be made payable to Frost & Sullivan International* *Please note: If full payment is not received prior to the event start date then admission to the event may be refused.

Change of Terms: It may be necessary for reasons beyond our control to alter the venue, timetable or content of the event. Fees will be refunded should the event be cancelled by Frost & Sullivan. We accept no liability for any other cost.

**About Frost & Sullivan**
Frost & Sullivan, the Growth Partnership Company, works in collaboration with clients to leverage visionary innovation that addresses the global challenges and related growth opportunities that will make or break today’s market participants.

Our “Growth Partnership” supports clients by addressing these opportunities and incorporating two key elements driving visionary innovation: The Integrated Value Proposition and The Partnership Infrastructure.

- **The Integrated Value Proposition** provides support to our clients throughout all phases of their journey to visionary innovation including research, analysis, strategy, vision, innovation and implementation.
- **The Partnership Infrastructure** is entirely unique as it constructs the foundation upon which visionary innovation becomes possible. This includes our 360 degree research, comprehensive industry coverage, career best practices as well as our global footprint of more than 40 offices.

For more than 50 years, we have been developing growth strategies for the global 1000, emerging businesses, the public sector and the investment community.

Is your organisation prepared for the next profound wave of industry convergence, disruptive technologies, increasing competitive intensity, Mega Trends, breakthrough best practices, changing customer dynamics and emerging economies?

**CONTACT US:**
Start the discussion

**JOIN US:**
Join our community

**SUBSCRIBE:**
Newsletter on “the next big thing”

**REGISTER:**
Gain access to visionary innovation